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October 30, 2006

Via HAND DELIVERY

Honorable Vernon A. Williams
Secretary
Surface Transportation Board
1925 K Street, N.W.
Washington, DC 20423

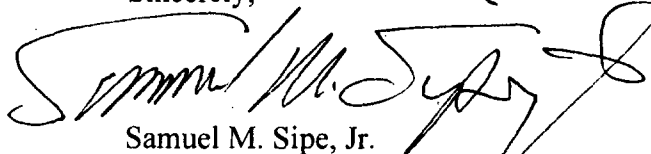
Re: STB Ex Parte No. 665, Rail Transportation of Grain

Dear Secretary Williams:

On October 23, 2006, BNSF Railway Company (BNSF) notified the Board that Mr. Kevin D. Kaufman, Group Vice President for Agriculture in the marketing Department of BNSF would participate in the above-referenced hearing.

Enclosed is an original and ten copies of a summary of the testimony that Mr. Kaufman intends to present at the hearing. Please date stamp the extra copy of this letter and return it with our messenger.

Sincerely,



Samuel M. Sipe, Jr.
Counsel for BNSF Railway Company

Enclosure

ENTERED
Office of Proceedings

OCT 30 2006

Part of
Public Record

STB Ex Parte No. 665

Rail Transportation of Grain

October 30, 2006

Summary of BNSF Railway Company's November 2, 2006 Presentation

- Overview – the Significance of Transportation of Grain for BNSF
- BNSF has Committed to Investing in the Transportation of Agricultural Commodities, Including Grain
 - Overall BNSF capital expenditures are rising
 - Growth of grain car fleet
 - Growth of locomotive fleet
- Improvements in BNSF Agriculture Sector Service
 - Velocity of agricultural commodities has improved since 2003
 - Overall agriculture capacity has increased since 2003
 - BNSF has expanded both shuttle service and non-shuttle service
 - Grain carloadings have significantly increased and late orders have significantly declined
- Agriculture rates
 - BNSF sets market-based transportation rates
 - Agriculture rates have been stable in real terms since the passage of the Staggers Act
 - Wheat rates for all types of service have declined since 2004
- Conclusion