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MEMORANDUM

TO: Vernon A. Williams, Secretary
Surface Transportation Board
1925 K Street, N.W.
Washington, DC 20423-0001

FROM: Hal Hiemstra, Senior Government Relations Specialist
Ball Janik, LLP,

For:

Art Scheunemann
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DATE: October 14, 2005

CLIENT: NWCS

RE: Please find attached an outline of Mr. Scheunemann's testimony at the upcoming Staggers Act Hearing.

(Outline of Testimony)



Testimony of

Art Scheunemann
Senior VP for Business Development
Northwest Container Services, Inc.
635 South Edmunds Street
Seattle, WA 98108

before the

Surface Transportation Board
October 19, 2005

I. The Staggers Act

A. Deregulating the rail road industry in 1980 and how that action encouraged innovative short-haul transportation companies like NW Container Services.

II. NW Container Services

A. What is NWCS. What services does it provide shippers and how does NWCS work with the Class I railroads today.

III. The future of Short-Haul Rail in the current rail environment -

A. The need for continued flexibility and nimbleness in the rail industry to encourage innovative developments in the rail industry.