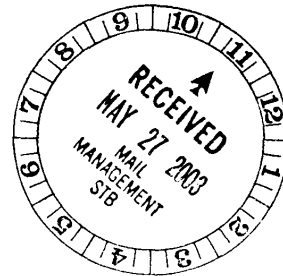




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May 23, 2003

Vernon A. Williams, Secretary
Surface Transportation Board
1925 K Street, N.W., Suite 700
Washington, DC 20423

Re: Range of Discounts
Section 5a Application No. 46 (Sub. No. 21)
Southern Motor Carriers Rate Conference, Inc.

Dear Mr. Williams:

Enclosed for filing in the above-styled proceeding are the original and ten copies of Southern Motor Carriers Rate Conference, Inc.'s (SMC) range of discount data which was required by the Surface Transportation Board's decision served March 27, 2003, in STB Section 5a Application No. 118, (Sub. No. 2), et al., EC MAC Motor Carriers Service Association, Inc., ET AL.

Thank you for your assistance.

Sincerely,

Daniel M. Acker

encls.

207882

Before The
Surface Transportation Board

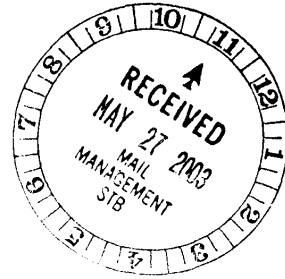
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MAY 27 2003

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Public Record

Section 5a Application No. 46 (Sub. No.21)
Southern Motor Carriers Rate Conference, Inc.¹¹

Range of Discounts



My name is Daniel M. Acker. I am the Vice President of Operations for Southern Motor Carriers Rate Conference, Inc. (SMC), which is located at 500 Westpark Drive, Peachtree City, Georgia 30269. My telephone number is (770) 486-5870.

In the Surface Transportation Board (STB) Decision served March 27, 2003, in the consolidated rate bureau proceeding, it was ordered that on or before May 27, 2003, each bureau must determine the upper and lower range of percentage discounts from the collectively established class rates published in the bureau's tariffs provided by member motor carriers to shippers over the past year.

I am the individual at SMC who was charged with the responsibility of collecting that information from its member motor carriers, and reporting the resulting range of discounts to the Surface Transportation Board and the parties of record. Based on the survey of SMC member motor carriers, during the past year the lowest discount provided by all the member motor carriers was twenty (20%) percent, which is the automatic discount applied to any shipper under SMC's collectively-established class rates, and the highest discount offered by one carrier was eighty-four (84%) percent.

Respectfully submitted,

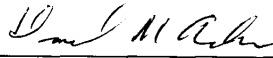
Daniel M. Acker

¹¹ SMC's application has been consolidated with those of other motor carrier rate bureaus in STB Section 5a Application No. 118 (Sub-No.2), et al., EC-MAC Motor Carriers Service Association, Inc., ET AL.

Certificate of Service

I hereby certify that I have served a true and correct copy of the above information by first class mail, postage prepaid, and properly addressed, upon all previous parties of record in this proceeding.

Dated at Peachtree City, Georgia, 30269, this 23rd day of May 2003.

A handwritten signature in cursive script, appearing to read "Daniel M. Acker", is written above a horizontal line.

Daniel M. Acker