

BADGER CONSULTING, INC.

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January 24, 2002

Mr. Vernon A. Williams
Secretary
Surface Transportation Board
1925 K Street NW
Washington, DC 20423-0001

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Office of the Secretary

FEB 21 2002

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Dear Mr. Vernon,

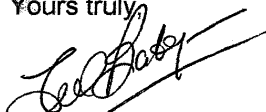
Re: **STB-XP 560 / 586: Arbitration Process**

Enclosed please find an original and 3 copies of my c.v. outlining my transportation experience. I am sending this information to you in response to the STB notice regarding the establishment of an arbitration process for settlement of rate, transportation and similar disputes. I would like to be considered for inclusion in the list of Approved STB Arbitrators.

As you will note, I have 29 years of industrial transportation experience, an MA in Transportation, hold the CTL certification from the AST&L and am a STB (ICC) practitioner. I have extensive experience with the American Chemistry Council (formerly Chemical Manufacturers Association) and was Chairman of the Distribution Committee in 1996-97. I have been consulting in logistics and transportation across a broad range of industries since my retirement as VP-Logistics at Olin Corporation. Finally, I was 1 of the 25 industry experts submitted by the RSTAC when the STB undertook the original arbitration initiative in October, 1997.

Please advise if further information is required. I look forward to learning that I have been accepted as an approved STB Transportation Arbitrator.

Yours truly,


John Badger



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JOHN BADGER, CTL
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www.badgerconsulting.com



Education

BS-Business Administration, Jacksonville State University (Alabama), 1966

MA-Transportation, University of Alabama, 1967

Post-Graduate Study in Transportation Law, Golden Gate College,
San Francisco, 1967-68

Registered Transportation Practitioner Before the Interstate Commerce
Commission / Surface Transportation Board

Certified Transportation Logistician (CTL); American Society
Of Transportation and Logistics

Experience

Private Logistics Consultant: 1997 - Present

Olin Corporation

Vice President-Logistics: Microelectronic Materials Division: 1995-97

Director-Transportation & Distribution Services/Chemicals: 1991-95

Director-Materials & Transportation Purchasing/Chemicals: 1989-91

Director-Transportation/Chemicals: 1985-89

Boliden Intertrade, Inc.

Executive Vice President & Managing Director:

North American Chemicals Trading Division: 1982-1985

The Dow Chemical Company

General Traffic Manager: Dow-US: 1981-82

Chartering Manager/President Coral Navigation; Dow-Europe: 1977-81

Traffic Manager; Dow-Latin America: 1974-77

Manager-Distribution/Olefin Plastics, Dow-US: 1973-74

Manager-Field Distribution Services; Dow-US: 1971-73

Various management positions of increasing responsibility: 1967-71

Affiliations

CLM/ASTL Roundtable, Member Board of Directors

National Freight Transportation Association: 1985-1997

General Chairman: 1996-97

National Industrial Transportation League

Rail Committee: 1985-92

Chemical Manufacturers Association: 1985-97

Distribution Committee: 1994-97

Vice Chairman: 1995-96

Chairman: 1996-97

Inter-Industry Rail Safety Task Force, Co-Chairman

Environmentally-Sensitive Chemicals Task Force, Chairman

Rail Task Group, 1989-94

"Tank Car 2000" Task Group, Co-Chairman

The Chlorine Institute, Transportation Committee: 1985-94

Association for Transportation Law, Logistics & Policy; 1968-present

American Society of Transportation & Logistics: 1968-present

Publications

Contributor: "Ensuring Railroad Tank Car Safety" Special Report 243
Transportation Research Board, 1994

DETAILED WORK EXPERIENCE

As a consultant and logistics solution provider, John Badger has successfully assisted a broad range of clients, bringing leading-edge solutions to a variety of industries, including:

- Completing a market analysis and drafted site and design recommendations for a new, Internet-based chemical Web site.
- Renegotiating ocean freight rates for a major retail importer, reducing freight costs by over 10% and delivering cost avoidance in excess of \$5MM.
- Provided expert assistance and testimony in the successful defense of an accidental release of hazardous chemicals. Support included deposition analysis, witness preparation, railroad and chemical industry standard operating practices, 49CFR (HazMat) regulatory analysis, interpretation and application, and testimony. Mr. Badger has been accepted by the Mississippi State Courts as an Expert in Chemical Distribution and Logistics.
- Provided expert assistance to client opposing expropriation of property by a railroad for construction of rail spur from mainline track to bulk chemical terminal.
- Provided expert assistance to Personal Injury litigation resulting from Hazardous Materials released from a tank car due to lining failure. Client walked into chemical fumes and suffered damage to lungs. Provided opinion regarding 49CFR compliance, lining inspection and testing procedures, pre- and post-load testing, inter-change inspection and record keeping.
- Completed an Opportunities Assessment for a retail/mail order client, identifying over \$14MM of transportation cost and related logistics savings opportunities. Client has subsequently asked for assistance in implementing the recommendations.
- Completed an Opportunities Assessment for a leading manufacturer of hand tools, resulting in cost reduction opportunities exceeding \$22MM. Team recommended outsourcing as an alternative. Developed RFP, provider analysis, assisted in final selection and participated in the implementation of the 3rd party outsource.
- Completed cost and operational analysis of private truck fleet transporting Hazardous Materials
- Visit www.badgerconsulting.com for a complete listing of projects and accomplishments.

Olin Corporation

- Implemented Olin's Distribution safety program, bringing safety incidents to one of the lowest levels in the chemical industry.
- Developed the Olin "Care Car"®, a unique tank car developed to enhance in-transit safety.
- Managed \$135MM of domestic and international transportation and distribution expenditures supported by an administrative budget of ~\$2.5MM. Annual cost reductions ~\$5MM.
- Equipment & facilities included 3,800 rail cars, 19 barges, 24 warehouses and 13 terminals
- Successful start-up of 2 major distribution centers for Microelectronic materials
- Developed and implemented Olin's Responsible Care® process.
- Developed and implemented new strategies for purchase/delivery of critical raw materials.
- Purchased and implemented 2 major software packages in support of freight payment and rail fleet management. Represented transportation on the SAP Implementation Team.

Dow Chemical

- Responsible for \$400MM in rail freight expenditures (1981)
- Chartering and operating 19 LPG/Chemical Gas ships
- Marine transportation for Dow-Europe (Holland) and Dow-Latin America (Coral Gables).
- Rail safety

Additional Work / Experience detail available upon request