

**Opportunity to Submit EUL_9.22.2015_FINAL.pdf****Owen Larkin** to: David Navecky

09/24/2015 10:13 AM

History:

This message has been forwarded.

1 attachment



Opportunity to Submit EUL_9.22.2015_FINAL.pdf

Dave,

This is the power point presentation that we gave to the Board of Commissioners of Port Canaveral on 9/23/15. The Board voted unanimously to direct the Staff to work on a joint application for an Enhanced Use Lease (EUL) with R&L/MARS. I left you a voice mail this morning requesting that you return my call. I hope this attachment helps illuminate our conversation.

I look forward to talking with you.

Thanks

Owen

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Opportunity to Join an Enhanced Use Lease (EUL) Application for Canaveral Port Authority

Partner with Renuart & Larkin/Mid Atlantic Railway Services (R&L/MARS) in the Enhanced Use Lease (EUL) Submission to the Air Force Civil Engineer Center (AFCEC)

Together We Can Revolutionize and Transform Port Canaveral



September 23, 2015

Who We Are

❑ Renuart & Larkin Group (R&L)

- ❑ Led by General Gene Renuart, USAF (Ret) and Owen Larkin
- ❑ Extensive experience in military affairs/policy, development of military housing projects, environmental mitigation and sustainable development design

❑ Mid Atlantic Railway Services (MARS)

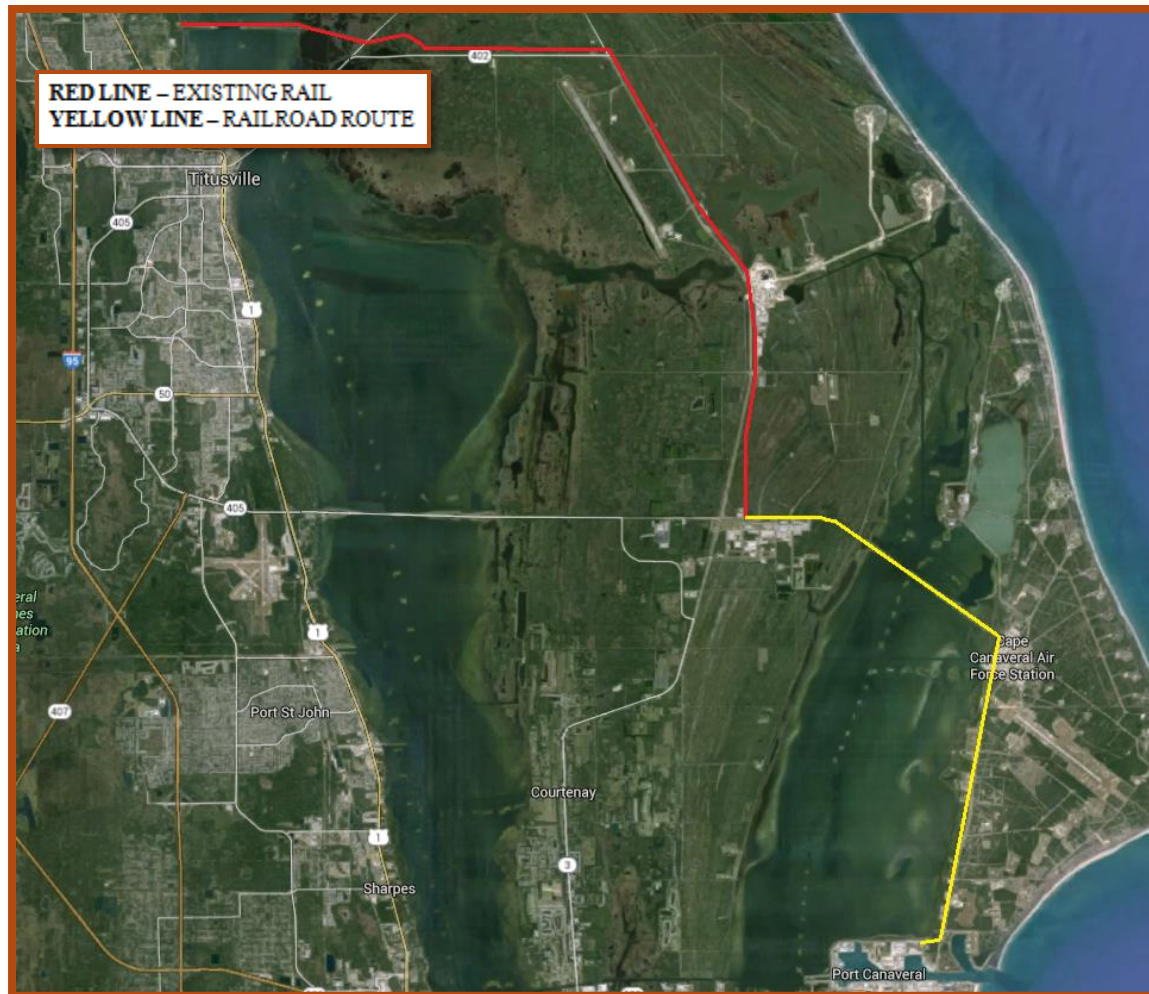
- ❑ Comprised of Rio Grande Pacific Corporation (RGPC) and GMA International Services, Inc. (GMAI)
- ❑ Extensive experience in planning, developing, financing, and construction capabilities exclusively for turnkey-DBOM Solutions with extensive railroad engineering, operations and development
- ❑ RGPC currently owns and operates over 700 miles of railroad through six (6) states
- ❑ RGPC is currently working with Plaquemines Parish Port, LA to develop over 2,000 acres to create Port access to six (6) Class 1 Railroads

The Vision

- ❑ Partner with the United States Air Force in an Enhanced Use Lease (EUL) to create a unique economic development zone, adding strategic rail access to the Port
- ❑ Port Canaveral and R&L/MARS would jointly submit an EUL application to the Air Force for a rail connection from Port Canaveral to the mainland through Cape Canaveral Air Force Station (CCAFS) and Kennedy Space Center (KSC)
- ❑ A successful EUL will add great value to Port Canaveral, the regional economy, the Air Force, and the Navy



Railroad Route



Merits/Benefits

- ❑ The EUL program specifically seeks to create value for the Air Force by redeploying underutilized assets, while benefitting the local community through commercial development and job creation.
 - ❑ Increase and maintain value to CCAFS, NAVY, CPA and DoD Partners
- ❑ Our Target Alignment will result in a lowest-cost, earliest on-line solution and most “practical alternative” under NEPA criteria
 - ❑ Responds to concerns expressed by community groups
- ❑ Provides CCAFS, Navy, CPA and local community greatest benefits
- ❑ Industrial Park potential to support all stakeholders
 - ❑ Facilities for private space partners
 - ❑ Companies serving CPA, Air Force and Department of Defense (DoD) mission needs
 - ❑ Companies supporting Port Canaveral future growth

Stakeholder Benefits

Primary Benefits for:

- ❑ **Air Force** – Long term revenue to upgrade CCAFS Mission Facilities
- ❑ **Navy** - Ability to upgrade and expand Mission Facilities on CCAFS
- ❑ **Port Canaveral** - Greatly expanded land area with rail service
- ❑ **Community** – No disturbance of any existing neighborhoods
- ❑ **Environment** – The most benign of all alternatives

Timeline/Process

- ❑ CPA and R&L/MARS Negotiation Period (30 days)
- ❑ Joint Application submitted to Air Force Civil Engineer Center (AFCEC)
- ❑ Response from AFCEC regarding our Application (within 6 months)
- ❑ If successful - designated Highest Ranked Offeror (HRO)
- ❑ Negotiations begin with Air Force on Terms & Conditions of the EUL
- ❑ Terms, Conditions, In-kind Services, Permitting and Mitigation approved (12 months)
- ❑ Construction begins

Motion

Motion to direct staff to enter discussions with R&L/MARS to define and structure a relationship to join an Enhanced Use Lease (EUL) proposal for submission to the Air Force and bring the proposal back to the Commission for consideration.

