



Jamie Heller

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Office of Proceedings
January 10, 2018
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Mr. Scott Zimmerman
Acting Director
Office of Proceedings
Surface Transportation Board
395 E Street S.W.
Washington, DC 20423

Re: Docket No. EP-730 (Sub-No. 1)

Dear Mr. Zimmerman:

In response to the Board's order dated December 22, 2017 in Docket EP 730 (Sub-No.1), I would like to be considered for inclusion in the Board's updated roster of potential arbitrators.

Background

I am currently President of Hellerworx, Inc which I founded in 2002. For most of the last 35 years, I have been a consultant in transportation, energy, and environmental matters for shippers, rail carriers, investors, associations, and government agencies.

Beginning in 1979, I founded Fieldston Company, Fieldston Publications, and Fieldston Transportation Services. In 1998, I sold all the businesses to publicly held companies, and worked for three years as a Senior Partner with PA Consulting running their shipper practice before founding Hellerworx.

Fieldston Publications published Rail Business, Intermodal Business, and the Coal Transportation Report among other business-to-business publications. This business was sold to Energy Argus.

I co-founded Fieldston Transportation Services which provided railcar and transportation management services to small shippers and short line carriers. This business was sold to DTE.

Expertise

My rail transportation work is primarily in the US and Canada. I generally work on strategic planning, market analysis and contracting matters for a range of shippers, transportation providers and others.

My other transportation related clients have included the US Department of Energy, the US Environmental Protection Agency, the US State Department, and the Electric Power Research Institute.

I have testified numerous times before the Surface Transportation Board and arbitration panels in the US and Canada, and have twice been appointed an arbitrator.

- I am familiar with and do extensive analysis using the US and Canadian rail costing systems.
- I have worked with rail contracts, price adjustment provisions, fuel adjustment clauses, service provisions, cost of capital calculations, force majeure provisions, and other contract provisions.
- I have reviewed and evaluated shipper and rail carrier performance under numerous contracts.
- I have testified in various proceedings before the Board including revenue adequacy, stand-alone costs, and fuel surcharges.

I have taught seminars involving rail contract negotiations to numerous groups involving shippers and transporters; and speak periodically on transportation matters.

I authored a book on Coal Transportation and Deregulation: An Impact Analysis of the Staggers Act.

I graduated from Northwestern University with a B.S. degree in electrical engineering in 1970 and from Harvard Business School with a MBA in 1972.

My rate is \$450/hour plus travel expenses. I appreciate being considered for addition to the roster of arbitrators.

Sincerely,



James N Heller