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The Honorable Ann Begeman, Chairman
United States Surface Transportation Board
395 E Street, S.W.
Washington, D.C. 20423

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Dear Chairman Begeman:

Attached please find Canadian Pacific's¹ submission of its Q1 2019 US demurrage and accessorial revenue data in response to your letter of December 17, 2018.

If you need additional information, please have your staff reach out to me at (630) 860-4161.
Thank you.

Sincerely,

Charles W. Webster

¹ Canadian Pacific is a trade name under which Canadian Pacific Railway Company and its United States subsidiaries, Soo Line Railroad Company, Dakota, Minnesota and Eastern Railroad Corporation, and Delaware and Hudson Railway Company, Inc. operate.

CP Q1 2019 US Accessorial and Demurrage Revenuesⁱ

Type	Q1 2019
Accessorial	\$3,012,904.20
Demurrage	\$11,165,860.46
Grand Total	\$14,178,764.66

	Q1 2019	Associated Tariffs
Accessorial (below)	\$3,012,904.20	
Container Gate Charges - 40103	\$810.89	Tariff 3 Item 61
Container Inspection - 40102	\$4,809.71	Tariff 3 Items 21, 62
Container Terminal Service - 40100	\$138,277.02	Tariff 3 Items 62, 63
Cross Border Hold - Intermodal - 40109	\$158,954.18	Tariff 3 Items 80, 81
Dangerous goods surcharge - 40190	\$1,253.92	Tariff 8 Item 13
Diversion - Carload - 40128	\$285,636.25	Tariff 2 Item 41
Diversion - Intermodal - 40112	\$16,278.50	Tariff 3 Item 3
Grain Penalty Revenues - 40125	\$26,700.00	Grain Car Auction Related Charges
Handling - Intermodal - 40111	\$113,879.49	Tariff 3 Items 21, 62, 71
International Equipment in Domestic Repositioning - 40108	\$79,715.28	Contractual Charges - Domestic Repositioning
Manual BOL Service Fees - 40165	\$53.00	Tariff 3 Item 3
Misc Carload Handling - 40168	\$391,225.49	Tariff 2 Items 1, 5, 15, 23, 32, 51, 73, Contractual Switching Charges
Miscellaneous - 40180	\$162,050.18	Tariff 3 Items 37, 62, 63, 72, 83
Origin or destination delays - 40174	\$254,840.00	Tariff 2 Items 15, 30, 31, 32
Other cannot continue transit - 40176	-\$7,130.00	Tariff 2 Items 18, 46
Payment administration charges - 40179	\$4,730.00	Tariff 2 Item 5
Pick-up and Delivery - 40110	\$23,315.10	Tariff 3 Items 35, 36, Tariff 7551
Cross Border Hold - Carload - 40129	-\$1,360.42	Tariff 2 Items 9, 15, 46

Shipping Documentation Charges - 40173	\$220,342.86	Tariff 2 Items 1, 5, Tariff 5 Item 1
Special Switch Train - 40126	\$21,260.00	Tariff 2 Items 36, 38
Switching - 40171	\$964,863.91	Tariff 2 Items 21, 22, 23, 24, 30
Unsafe / improperly loaded car - 40177	\$147,868.71	Tariff 2 Items 8, 18, 51, 55
Weighing - 40135	\$4,530.13	Tariff 2 Items 55, 61
Demurrage (below)	\$11,165,860.46	
Container Storage - 40101	\$4,985,808.26	Tariff 3 Items 51, 52, 53, 54
Intermodal Container Detention - 40131	\$226,287.37	Tariff 3 Items 30, 38, 51, 54
Short-Term Railcar Asset-Use (Demurrage) - 40132	\$5,901,874.92	Tariff 2 items 11, 13, 15
Short-Term Train Asset-Use (Train Staging/Detention) - 40133	\$3,975.84	Tariff 5 Item 4
Long-Term Asset-Use (Car/Train Storage) - 40134	\$47,914.07	Contractual Charges – Storage
Grand Total	\$14,178,764.66	

ⁱ CP's supplemental service tariffs are accessible on our website here. <https://www.cpr.ca/en/customer-resources/pricing-and-tariffs>