

January 17, 2017

Cynthia Brown

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Chief, Section of Administration

Office of Proceedings

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Surface Transportation Board

395 E St SW

Washington, DC 20423

Re: STB Docket Number EP_730 (Sub-No. 1)

Dear Ms. Brown,

Pursuant to the Federal Register Notice issued on December 16, 2016, I hereby submit my name for inclusion in the roster of arbitrators for the Surface Transportation Board.

With over 21 years of rail transportation experience, I bring unique perspective and objectivity to the process as I have worked, in various capacities, both as a shipper and as a carrier. I have dealt with issues on both sides of the equation and have a keen understanding of all stakeholders' challenges as well as the origins of such. This experience allows me, in my current role, to objectively assess matters and bring them to mutually acceptable solutions.

As the Director of Supply Chain for Bunge North America (a role I have had for 4 years), I lead a team that is responsible for the movement of over 150,000 railcars annually. Prior to Bunge (for ~ 11 years) my last role was that of the Chief Marketing Officer of the Ferromex Railroad (26% Union Pacific) located in Mexico City with responsibilities including sales, marketing, customer service, fleet logistics, and e-commerce for the entire business portfolio (Agriculture, Intermodal, Chemical, Industrial

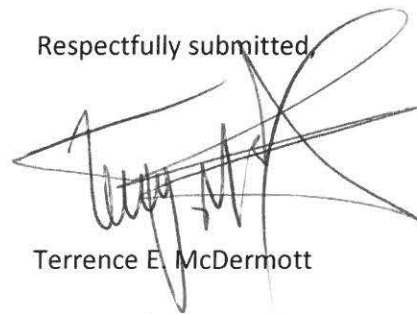
Products, Metals, Minerals, and Automotive). Prior to Ferromex, I was employed by Archer Daniels Midland for 6 years, with rail transportation activities as part of my responsibilities. I also have short-line railroad experience that provides yet another perspective.

Current memberships include:

- National Grain and Feed Association (NGFA) - Rail Shipper / Receiver Committee
- National Oilseed Processors Association (NOPA) - Transportation Committee
- North American Freight Car Association (NAFCA) - Operating Committee
- Transportation, Elevator, and Grain Merchants Association - Issues Committee and Board Member
- Surface Transportation Board's National Grain Car Council
- National Freight Transportation Association (NFTA)

If selected to serve as an arbitrator, my fee would be \$300 per hour, plus travel expenses.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Terrence E. McDermott', with a large, stylized flourish extending from the end of the signature.

Terrence E. McDermott

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