

August 26, 2026

Surface Transportation Board
395 E Street, S.W.
Washington, DC 20423

ENTERED
Office of Chief Counsel
August 26, 2026
Part of
Public Record

Re: Docket No. EP 670 (Sub-No. 2) — Nomination to the Rail Energy Transportation Advisory Committee

Dear Chairman Fuchs and Members of the Board:

I respectfully submit my nomination for consideration to serve as a biofuels representative on the Surface Transportation Board's Rail Energy Transportation Advisory Committee (RETAC), representing the interests and perspectives of biofuel processors and distributors.

I currently serve as Senior Director of Commercial, Projects & Terminal Operations for ChemStar, LLC. / RenStar, LLC, where I am responsible for commercial strategy, terminal operations, infrastructure development, and transportation activities, including the development and operation of rail-served renewable-fuel infrastructure. I have more than 25 years of experience across the rail transportation, terminal, infrastructure, and energy logistics industries.

Throughout my career, I have worked extensively across the North American rail and energy sectors with Class I, regional, and short-line railroads; energy producers and suppliers; terminal and transload operators; and downstream end users. My experience has included developing and commercializing rail-served energy infrastructure, negotiating transportation and commercial agreements, managing terminal operations, and developing rail supply chains connecting production regions with destination markets throughout North America.

Over the course of my career, I have directed or participated in more than \$200 million of rail-served infrastructure investment and supported transportation and logistics networks handling more than two billion gallons of liquid commodities annually. This experience has provided firsthand exposure to rail service and reliability, interline transportation, rail economics, equipment utilization, terminal capacity, infrastructure investment, and coordination among producers, rail carriers, terminal operators, and end users.

A significant focus of my current work is the transportation and distribution of biodiesel and renewable diesel. I work directly with renewable-fuel producers and suppliers, railroads, terminal operators, and downstream customers to develop commercially viable rail supply chains. While much of my recent infrastructure development has focused on expanding renewable-fuel access to Northeast markets, the underlying transportation network and commercial activity are national in scope, connecting production regions throughout the United States and Canada with established and emerging destination markets.

Most recently, I have led the development and commercialization of one of New England's first rail-served renewable-fuel logistics platforms and was involved in securing Massachusetts' first renewable-diesel supply program supporting MBTA commuter rail operations. These projects are examples of the broader opportunity to use rail transportation and strategically located infrastructure to connect renewable-fuel producers with new and developing markets.

I believe my combination of commercial, operational, and infrastructure experience would provide RETAC with a practical perspective on the challenges and opportunities affecting the transportation of biofuels by rail. My career has allowed me to view these issues from multiple perspectives, as a rail shipper, terminal developer and operator, commercial negotiator, and downstream distributor, while developing longstanding relationships throughout the railroad and energy industries.



If selected, I would welcome the opportunity to represent the interests and perspectives of biofuel processors and distributors nationwide. I would approach the position not solely from the perspective of my current companies or any particular geographic market, but with the objective of contributing practical industry experience to RETAC's broader work concerning the safe, reliable, efficient, and economically competitive transportation of renewable fuels across the national rail network.

I am willing and able to serve as a member of RETAC for the applicable term and agree to serve in a representative capacity on behalf of the biofuels industry.

Thank you for considering my nomination. I would be honored to contribute my experience to RETAC and to the Surface Transportation Board's continuing efforts to foster communication and collaboration among the rail, energy, and renewable-fuels industries.

Respectfully submitted,
/s/ Joe Natale

Joe Natale

Senior Director – Commercial, Projects & Terminal Operations
ChemStar, LLC. / RenStar, LLC
20527 Rhodes Road
Spring, TX 77388
(973) 617-6382
Joen@renstarllc.com

JOE NATALE

Montgomery, TX • (973) 617-6382 • jema5788@gmail.com

EXECUTIVE PROFILE

Executive transportation and infrastructure leader with more than 25 years of experience leading commercial operations, terminal management, rail transportation, infrastructure development, safety, and organizational growth across North America's energy and logistics industries.

Proven ability to transform strategic vision into profitable operating businesses through disciplined capital investment, operational excellence, executive leadership, and collaborative partnerships.

Experienced leading organizations of more than 100 employees and contractors, providing direct leadership to 50 professionals, overseeing up to 10 terminal operations, managing business activities approaching \$70 million annually, directing capital programs up to \$50 million, and supporting transportation networks exceeding 2 billion gallons annually.

Recognized for developing high-performing teams, fostering a culture of safety, and building trusted relationships with customers, employees, railroad partners, public agencies, and executive stakeholders to deliver complex transportation and infrastructure solutions throughout the U.S., Canada, and Mexico.

ENTERPRISE IMPACT

- Negotiated more than \$100 million in strategic commercial agreements.
- Directed more than \$200 million in rail-served infrastructure investments.
- Commercialized rail-served logistics infrastructure supporting more than 100 million gallons annually.
- Supported multi-commodity rail transportation and logistics networks handling more than 2 billion gallons of liquid commodities and over 1 million tons of dry bulk products annually across North America.
- Maintained zero OSHA recordable incidents over a 10-year period.
- Successfully led numerous FRA inspections and railroad compliance audits.

PROFESSIONAL EXPERIENCE

ChemStar, Inc. / RenStar, LLC.

Senior Director – Commercial, Projects & Terminal Operations

Executive leader responsible for commercial strategy, multi-site operations, infrastructure development, capital planning, organizational growth, and safety performance across ChemStar's transportation and renewable fuels platform.

- Developed and commercialized one of New England's first rail-served renewable fuel logistics platforms.
- Directed commercial growth across renewable fuels, LPGs, dry bulk commodities, aggregates, scrap metal, lumber, building materials, and other industrial products.
- Built and led high-performing teams of more than 100 represented, non-represented, and contract employees, providing direct leadership to 20 professionals across engineering, operations, logistics, finance, and commercial functions.
- Supported transportation and logistics networks handling more than 2 billion gallons of liquid commodities and over 1 million tons of dry bulk products annually across North America.
- Developed executive relationships with every Class I railroad serving the Northeast, numerous regional and short line railroads, MBTA, and Amtrak, supporting transportation strategy, commercial growth, and infrastructure development.
- Established and maintained a safety-first organizational culture resulting in zero OSHA recordable incidents over a ten-year period while successfully leading numerous FRA audits and regulatory inspections.
- Secured Massachusetts' first Renewable Diesel supply program supporting MBTA commuter rail operations.

Blackline Midstream, LLC.**Vice President – Corporate Development & Operations**

Executive responsible for corporate growth, infrastructure development, commercial strategy, operations, and capital deployment.

- Directed \$25 million in rail infrastructure investments.
- Increased contracted annual throughput from 50 million to 95 million gallons.
- Led recommissioning of an \$18 million terminal asset.
- Maintained safe and compliant operations while leading engineering, commercial, and capital project execution.

United Energy Trading**Director – Asset Development & Management**

Led development and commercialization of rail-served transportation infrastructure supporting North American energy markets.

- Directed development of the Pawnee Crude Terminal.
- Helped transform a \$22 million investment into a strategic asset valued at approximately \$93 million.
- Led engineering coordination, commercial negotiations, transportation strategy, and customer development.

U.S. Development Group**Operations Manager**

Contributed to development of large-scale rail-served energy infrastructure projects throughout North America.

- Managed strategic commercial relationships with ADM, Cargill, Valero, Global Partners, and other major energy companies.
- Coordinated multidisciplinary infrastructure projects throughout the United States.

PROFESSIONAL AFFILIATIONS

- Clean Fuels Alliance America
- Low Carbon Fuels Coalition
- New England Sustainable Aviation Fuel Committee
- American Fuel & Petrochemical Manufacturers
- National Propane Gas Association