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UP-44/NS-42

BEFORE THE
SURFACE TRANSPORTATION BOARD

Docket No. FD 36873

UNION PACIFIC CORPORATION AND UNION PACIFIC RAILROAD COMPANY
—CONTROL—
NORFOLK SOUTHERN CORPORATION AND NORFOLK SOUTHERN
RAILWAY COMPANY

**JOINT SUBMISSION OF ADDITIONAL STATEMENTS
SUPPORTING APPLICATION**

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Applicants¹ respectfully submit the enclosed two additional letters from stakeholders expressing support for the proposed merger between Union Pacific and Norfolk Southern. Specifically, Applicants are submitting a letter from Alliance Resource Partners, L.P., a longtime customer of Norfolk Southern, and a letter from Owen Industries, a supplier of Union Pacific. These two letters, along with the more than 2,000 letters of support included in Applicants' Amended Application, demonstrate the strong support that the proposed merger enjoys from shippers, suppliers, community leaders, short lines, ports, first responders, labor organizations, and other stakeholders.

¹ "Applicants" are Union Pacific Corporation ("UPC") and Union Pacific Railroad Company ("UP") (collectively, "Union Pacific") and Norfolk Southern Corporation ("NSC") and Norfolk Southern Railway Company ("NS") (collectively, "Norfolk Southern").

Respectfully submitted,

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May 4, 2026

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INDEX OF ENCLOSED SUPPORT STATEMENTS

1. Alliance Resource Partners, L.P.
2. Owen Industries

CERTIFICATE OF SERVICE

I hereby certify that, on this 4th day of May, 2026, the foregoing document was served by first-class mail or email on all parties of record in this proceeding, the Secretary of Transportation, the Attorney General of the United States, and Administrative Law Judge Jenifer Soulikias.

/s/ Molly Brown



December 16, 2025

The Honorable Patrick J. Fuchs
Chairman
Surface Transportation Board
395 E Street SW
Washington, DC 20423

Subject: Support for Union Pacific and Norfolk Southern Merger

Dear Chairman Fuchs,

As a longtime customer of Norfolk Southern, Alliance Resource Partners, L.P. ("ARLP") is writing to express our support for the proposed merger between Union Pacific and Norfolk Southern.

Our company depends on efficient, reliable, and cost-effective rail service to meet the needs of our customers and ensure the safe, timely delivery of our products in multiple states across the country. ARLP is a diversified energy company that is currently the second largest coal producer in the eastern United States, supplying reliable, affordable energy domestically and internationally to major utilities, as well as metallurgical and industrial users. The American freight rail network is a critical component of our supply chain, allowing us to move large volumes efficiently and sustainably. We understand the importance of rail to our products, our business, and our national economy. We also understand firsthand how these rail networks need new investments, and new commitments for growth and innovation, so that ARLP can continue to consistently and reliably deliver affordable products to our customers.

We have been informed that the proposed merger will enhance competition and yield significant benefits for Union Pacific customers, including:

- **Improved Service Reliability:** The combined network will offer more direct routes and greater flexibility, minimizing the risk of service disruptions.
- **Reduced Transit Times:** By eliminating interchanges where rail cars are handed off, the combination will remove several days from transit times, enabling us to deliver more goods to more customers, faster.
- **Increased Investment:** The transcontinental railroad will be better positioned to invest in infrastructure, technology, and equipment, further improving service quality, capacity, and safety.
- **Expanded Reach:** Our ability to access a broader geographic footprint will allow us to better serve our customers and reach new ones.



**ALLIANCE RESOURCE
PARTNERS, L.P.**

We understand that regulatory review is an important part of this process, and we encourage the relevant authorities to carefully consider the positive impact this merger will have on businesses like ours and the broader economy.

Thank you for your consideration of our perspective. We look forward to the continued partnership and enhanced service that this merger has been characterized to deliver.

Sincerely,

Joseph W. Craft III
President and CEO
Alliance Resource Partners, L.P.

cc: Member Schultz
Member Hedlund



4/29/2026

The Honorable Patrick J. Fuchs
Chairman
Surface Transportation Board
395 E Street SW
Washington, DC 20423

Subject: Support for Union Pacific and Norfolk Southern Merger

Dear Chairman Fuchs,

As a proud supplier to Union Pacific, Owen Industries strongly supports the proposed merger with Norfolk Southern.

At Owen, we provide steel and other related products which are essential to the safe and smooth operation of freight rail service across the country. The American freight rail network is the backbone of our operations, enabling us to move products sustainably and efficiently while supporting jobs and economic growth.

We believe that the proposed merger will yield significant benefits for Union Pacific's suppliers and partners, including:

- **Business Growth:** Union Pacific fosters an environment where suppliers can thrive while meeting the company's needs for safe, efficient and cost-effective solutions. We anticipate that our own business will grow as the company's supply demands expand as a result of the merger.
- **Improved Service Reliability:** The combined network will offer more direct routes and increased operational flexibility, helping reduce service interruptions that can impact supply schedules.
- **Reduced Transit Times:** By eliminating interchanges where rail cars are handed off, the combination will remove several days from transit times, enabling us to deliver more goods to more customers, faster.
- **Increased Investment:** The transcontinental railroad will be better positioned to invest in infrastructure, technology and equipment, further improving service quality, capacity and safety.
- **Expanded Reach:** Our ability to access a broader geographic footprint will allow us to better serve our customers and reach new ones.

We understand that regulatory review is an important part of this process, and we encourage the relevant authorities to carefully consider the positive impact this merger will have on suppliers like us and the broader economy.

Thank you for your consideration of our perspective. We look forward to the continued growth, innovation and partnership that this merger will bring.

Sincerely,

Tyler R Owen

CEO

Owen Industries

Towen@owenind.com

cc: Member Schultz
Member Hedlund

