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Surface Transportation Board
Docket No. EP 526 (Sub-No. 22)
395 E Street, SW
Washington, DC 20423-0001

RE: Acceptance of Nomination of Mr. Doug Sampson, Surface Transportation Board, RSTAC
Small Shipper Vacancy

Dear Members of the Surface Transportation Board,

I am honored to accept the nomination by the International Warehouse Logistics Association (IWLA) for the small shipper vacancy on the Railroad-Shipper Transportation Advisory Council (RSTAC). I am truly grateful for IWLA's confidence in my ability to serve and I look forward to the opportunity to contribute to the Council's vital work in fostering a balanced and efficient rail-shipping landscape.

With more than four decades of experience in the logistics industry, I've dedicated much of my career to enhancing and optimizing the interface between third-party logistics providers and the rail industry. As Chief Commercial Officer of Acme Distribution, I have had the privilege of overseeing significant rail operations that serve a diverse array of clients across various sectors. Currently, Acme manages approximately 3,000 railcars annually, including shipments of essential goods ranging from paper and lumber to food products and building supplies. Our close integration with Union Pacific through the Loup Provider Program, and our historic engagements with NS, BNSF, and local short-line railroads, have equipped me with firsthand insights into the challenges and opportunities within the rail logistics space.

My career has provided me with a deep understanding of rail operations, infrastructure, and tariffs—both before and after the Staggers Act—and my engagements with the Board have only strengthened my resolve to advocate for fair, transparent, and efficient rail policies. I am eager to bring this perspective to RSTAC, contributing to the Council's mission of advising the Board on policies that balance the interests of rail carriers, shippers, and the communities we serve.

Thank you again for this incredible opportunity to serve on RSTAC. I am excited to bring my experience to the Council and look forward to collaborating with my fellow members on the pressing issues that lie ahead.

Sincerely,

Doug Sampson CPIM CSCP
Chief Commercial Officer, Acme Distribution