

ENTERED
Office of Proceedings
September 16, 2024
Part of
Public Record

Growth in the Freight Rail Industry: STB Docket No. EP 775

American Short Line and Regional
Railroad Association



Growth in the Freight Rail Industry

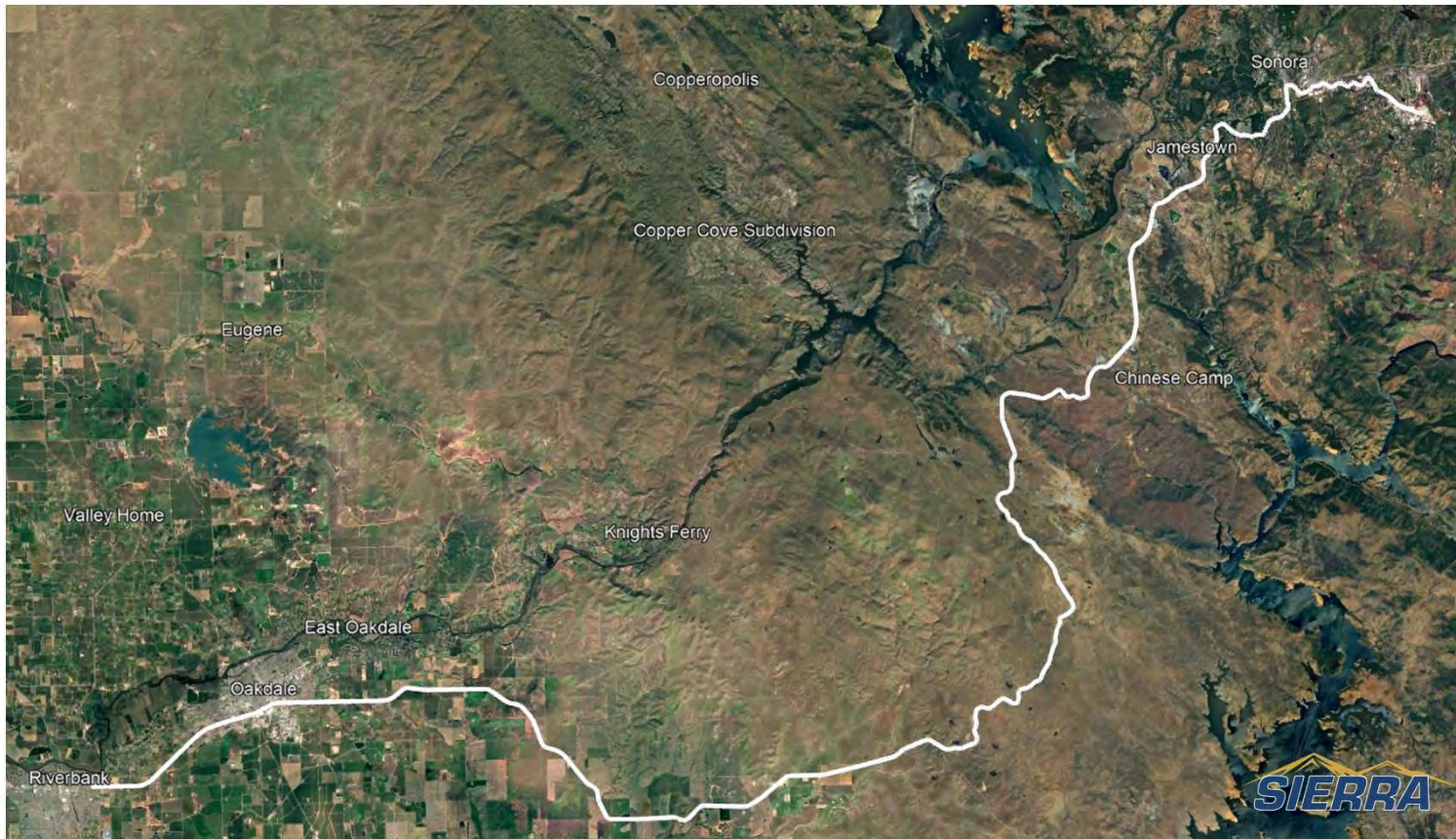
- Sierra Northern Railway
- R. J. Corman Railroad
- Iowa Interstate Railroad
- New York & Atlantic Railway
- Puget Sound & Pacific Railroad



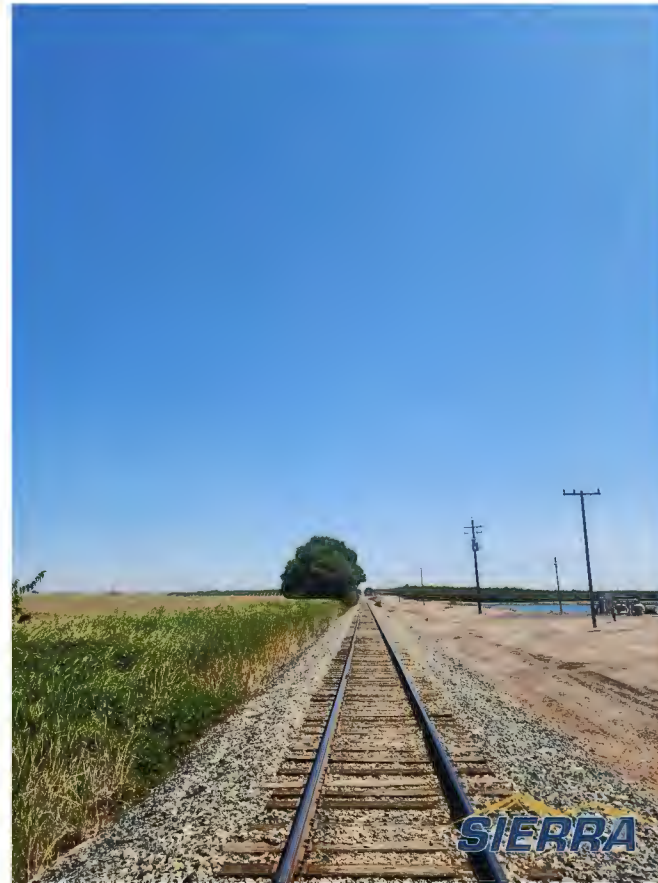
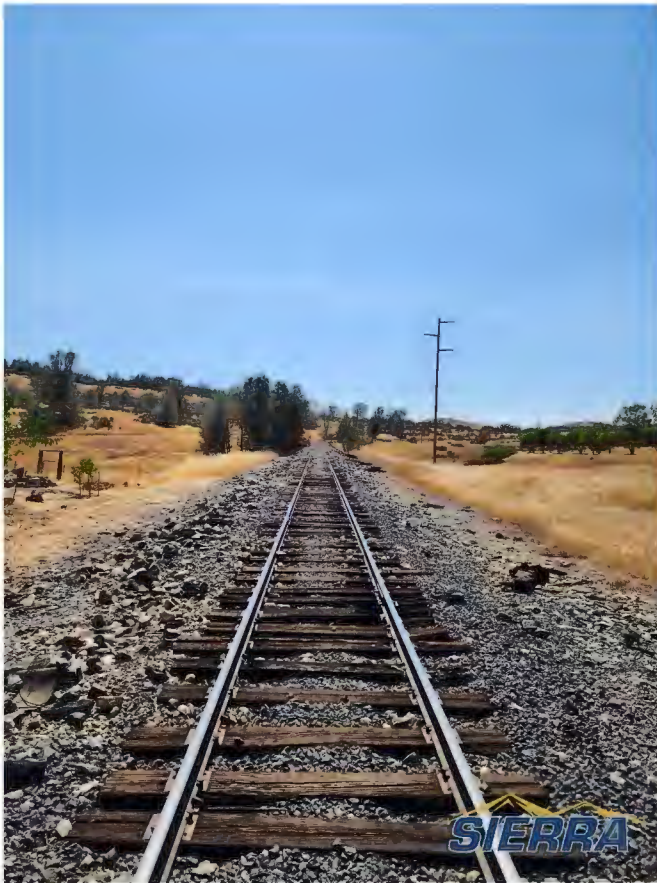
Sierra Northern Railway



Sierra Northern Oakdale Division



Before & After CRISI Improvements





Oakdale Inland Port and Transload

R. J. Corman Railroad



R. J. Corman Railroad Company

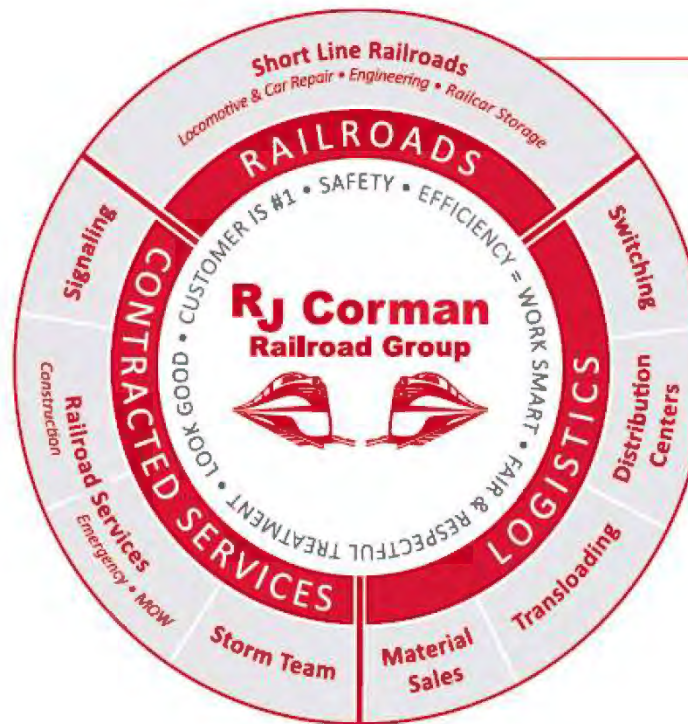
Surface Transportation Board, Public Hearing on Growth in the Freight Rail Industry

At a Glance

19 Short Lines

Totaling 1,400 Miles of Track
In 11 States

Over 300 Employees
Approximately 132,000 carloads
annually



Allentown Lines (RJCN)
Bardstown Line (RJCR)
Carolina Lines (RJCS)
Central KY Lines (RJCC)
Childersburg Line (RJAL)
Cleveland Line (RJCL)
Knoxville & Cumberland Gap (KXCG)
Lehigh Line (LRWY)
Luzerne & Susquehanna Line (LS)
Memphis Line (RJCM)
Nashville & Eastern Line (NERR)
Nashville & Western Line (NWR)
Owego & Harford Line (OHRY)
Pennsylvania Lines (RJCP)
Raleigh and Fayetteville Railroad (RFCC)
Tennessee Terminal (RJCK)
Texas Lines (RJCD)
Western Ohio Lines (RJCW)
West Virginia Line (RJCV)

R. J. Corman Railroad Company

Surface Transportation Board, Public Hearing on Growth in the Freight Rail Industry

Partnership

Working extensively with our aluminum customers, R. J. Corman Railroad and CSX offer a completely integrated freight rail transportation and supply chain solution



Iowa Interstate Railroad



Iowa Interstate Railroad



- Uniquely, **not a Class I spinoff**

1980 – Rock Island liquidation

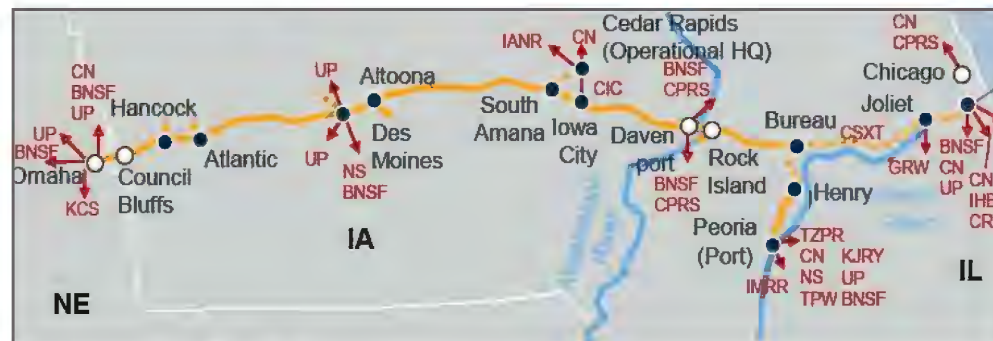
1984 – IAIS **founded by customers** on **partially abandoned line**

1991 – RDC initial investment

2004 – RDC control

2020 – iCON **partnership**

- 580 miles; Chicago (Blue Island) and Omaha (Council Bluffs). Owns 450 miles; 130 miles trackage rights or leased
- **Connects to every Class I** (and several short lines)
- **One of four parallel routes Chicago / Omaha** (UP, BNSF, CN, IAIS)
- Double stack **intermodal** terminals in Chicago and Omaha markets
- 240 employees
- Access to Mississippi and Illinois Rivers
- Primary Commodities
 - Ethanol
 - Grain
 - Agricultural Products
 - Aggregates
 - Paper / Forest Products
 - Intermodal
- **Future Amtrak route** to Moline, IL



IAIS and Pattison Growth Story

- Pattison: **family-owned** company, Clayton, IA
- **Central and Western Iowa identified as growth opportunities** for aggregates such as rip-rap and construction stone due to **IAIS and CPKC** rail service via Davenport
- **2017: Pattison's first IAIS transload site** -Wiota, IA
- **Today, 5 sites on IAIS:** 2,500 cars/year
- Growth due to
high quality of Pattison's products, and
competitive service and rate packages by IAIS and CPKC as partners



PATTISON

AGGREGATES
PROPPANTS
RAIL TRANSPORT
RAILCAR STORAGE & REPAIR



Other Items of Note

- Other RDC Railroads

Peru (FCCA)	Freight	Mining
Germany (RDC-Deutschland)	Passenger	Local, Overnight, Auto Shuttles
France (Eurorail)	Freight, Logistics	Evian, Michelin, etc.

- **RDC Business Model: Family ownership, based on long term partnerships**
- HP3 industry service:

Undergraduate course on Rail Deregulation at Carnegie Mellon University

Member of **STB PRAC**

Chairman of **East Broad Top Railroad** (industrial history)



RDC

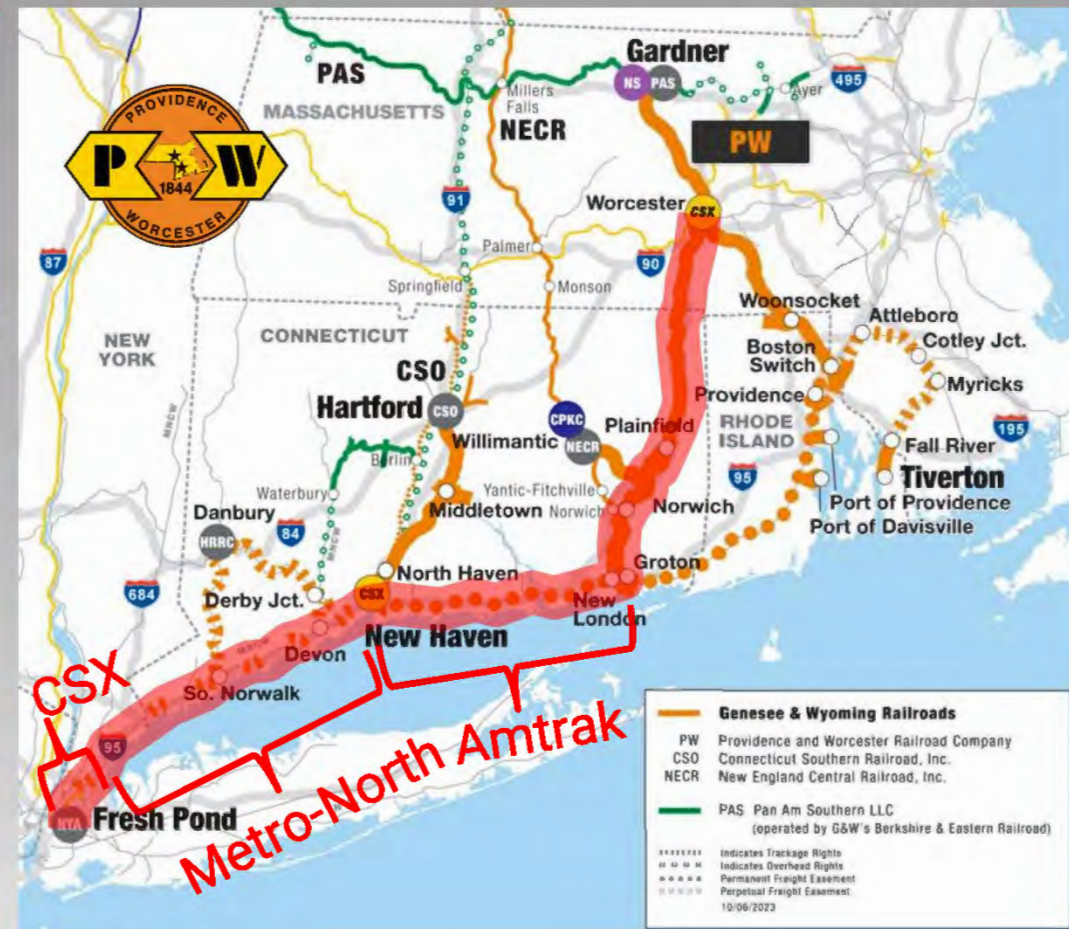
New York & Atlantic Railway



The Importance of NYA and P&W in the NYC Aggregate Market

NYA At a Glance

- 270 route miles
- 286k capacity (263k east of Huntington to Port Jefferson)
- 62 Employees
- 80 customers: lumber, paper, building materials, plastic, aggregates, food products, waste and recyclables
- Connecting Railroads: BRT, CP, CSX, NS, NYNJ, P&W
- Serves Nassau and Suffolk Counties, Brooklyn and Queens, New York



NYA and P&W partnering to meet customers' needs in NYC

- Demand for construction materials
 - Aggregate market on Long Island underserved by rail
- Customer service and operational flexibility
 - Personalized and adaptable service to meet customer requirements
- Service Iteration – play a critical role to address problems
- Growth
 - Shipment volumes grew from 1,000 carloads in 2000 to 7,000 carloads in 2023
- Long Term Value
 - Partnerships evolve with clients' needs
- Partnership
 - Address **critical problems** for local and long-distance shipping needs
 - Provide **enhanced customer service** with flexibility and reliability
 - Serve a **vital role in the logistics ecosystem**



Puget Sound & Pacific Railroad

The logo for the American Society of Locomotive and Railroad Engineers (ASLRRA) is located in the bottom left corner. It features a blue square with rounded corners containing three stars (two red, one white) and a white cross-hatch pattern. To the right of the square, the letters "ASLRRA" are written in a bold, black, sans-serif font.

ASLRRA



PSAP Short Line Success

Significant growth projected in the next 5 years

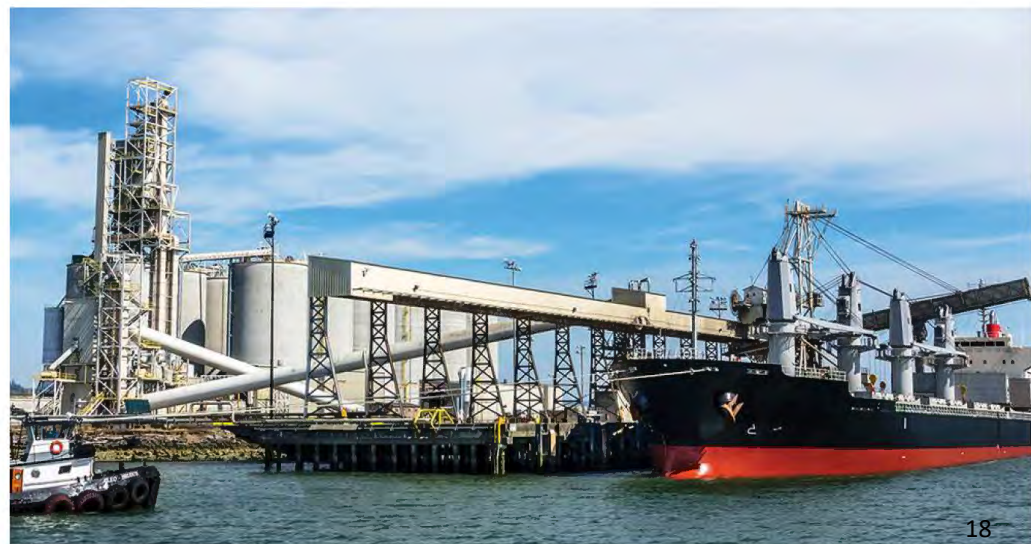


- Expecting a 50% growth in carloads by 2029 primarily from two key sectors
- As a result, PSAP is investing more than \$50M in capex through 2029
- Autos by rail:
 - In early 2024, PSAP secured several thousand new import vehicles from a major OEM at the Port of Grays Harbor
- AGP export grain facility expansion:
 - AGP investments at Terminal 2 and Terminal 4 include increased storage capacity and a new state-of-the-art ship loader
 - Port investments include expanded rail capacity to the Port and improvements to the deepwater berth at Terminal 4
 - PSAP investments include two new sidings and additional interchange track capacity



Port of Grays Harbor

On Washington's Pacific Coast



Thank you!

