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Via E-Filing

Cynthia T. Brown
Chief, Section of Administration
Surface Transportation Board
Office of Proceedings
395 E Street SW
Washington, DC 20423

Re: Docket No. FD 36744, Canadian National Railway Company and
Grand Trunk Corporation—Control—Iowa Northern Railway
Company

Dear Ms. Brown:

Attached for filing in the above-referenced docket are letters from Borregaard USA, Inc. and The Scouler Company in support of the Application for Canadian National Railway Company and Grand Trunk Corporation to acquire control of Iowa Northern Railway Company.

Respectfully submitted,

/s/ Matthew J. Warren

Matthew J. Warren

*Counsel for Canadian National Railway
Company and Grand Trunk Corporation*

Enclosures

CERTIFICATE OF SERVICE

I certify that on this 3rd day of April, 2024, a copy of the foregoing filing was served by email or first-class mail on the U.S. Secretary of Transportation, the U.S. Attorney General c/o Assistant Attorney General, Antitrust Division, and all parties of record on the service list for Docket No. FD 36744.

/s/ Matthew J. Warren

Matthew J. Warren

2/27/2024
Ms. Cynthia T. Brown
Chief, Section of Administration
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: *Canadian National Railway Company and Grand Trunk Corporation—Control—Iowa Northern Railway Company*, Docket No. FD 36744

Dear Ms. Brown:

I am writing to support the acquisition of the Iowa Northern Railway Company by CN. As a long-time customer of CN and Logistics Services Manager of Borregaard USA, INC I believe that this transaction will have a positive impact on Borregaard for years to come.

Borregaard utilizes both the CN and the IANR when routing cars to our Manly, IA transloading terminal. Having both locations serviced by the same railroad will allow for faster transit times by reducing interchange points. We believe our use of the Manly, IA terminal will only continue to grow during the coming years as our company's granulation and dust control application areas continue to grow in this region. The markets are key to Borregaard's continued success.

As a customer, it was important to understand how this transaction would impact my operations and supply chains. I have look forward to the extended current single-line reach of the CN-IANR combination. I have appreciated CN's focus on reliable service, which is consistent with Iowa Northern's approach. We are particularly excited about the opportunity to streamline the transit of lignosulfonates into this area. And our business will benefit from the more efficient single-line service available and connecting points on Iowa Northern to greater access to CN's broad network and service offerings without losing Iowa Northern's access other rail carriers.

For someone in my line of work, expanded single-line rail service has a significant impact on the success of our supply chains and ultimately the success of the business. At Borregaard, we rely substantially on our supply chain partners, including rail carriers, and for that reason, among many, I look forward to partnering with and utilizing CN's expanded rail service moving forward. I appreciate the certainty that CN's investment will bring to ensure that Iowa Northern so together they can continue offering safe and reliable local service to customers.

In closing, I encourage the Surface Transportation Board to approve this combination for the benefit of companies like mine and those we serve.

Thank you for your consideration.

Sincerely,



Melanie Knoepke
Logistics Service Manager
Borregaard USA, Inc.



Paul T. Maass, CEO
The Scoular Company
13660 California St.
Omaha, Nebraska 68154
402-342-3500
www.scoular.com

March 20, 2024

Ms. Cynthia T. Brown
Chief, Section of Administration
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: *Canadian National Railway Company and Grand Trunk Corporation—Control—Iowa Northern Railway Company*, Docket No. FD 36744

Dear Ms. Brown:

I am writing on behalf of Scoular, a leading grain and commodities company that relies heavily on our transportation partners, including the railways, to move commodities from the farmer to the end user. As a long-time customer of CN, Scoular supports CN's acquisition of the Iowa Northern Railway Company because the transaction would positively impact our business.

Nebraska-based Scoular is a \$10B global agribusiness company and among the largest agricultural shippers on the CN. We ship corn, soybeans, and soft wheat as well as soybean meal and DDGs, or dried distillers grains. They are shipped via CN to domestic and export markets as well as to destinations served by other carriers across the United States.

We are excited that the acquisition would provide single-line pricing from both grain elevators and processors to Scoular destination markets. We also support this acquisition because it would allow Scoular to access new geographical markets.

Scoular values CN's focus on safety and reliable service, which is consistent with Iowa Northern's approach, and look forward to using CN's expanded rail service. I encourage the Surface Transportation Board to approve this combination for the benefit of companies like mine and those we serve.

Sincerely,

Paul Maass
CEO, Scoular

Email: paulmaass@scoular.com