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September 15, 2023

The Honorable Martin J. Oberman, Chairman
United States Surface Transportation Board
395 E Street, S.W.
Washington, D.C. 20423

Dear Chairman Oberman:

Re: EP 670 -2 Nomination of Coby Bullard to Serve on the Rail
Energy Transportation Advisory Committee

Dear Chairman Oberman:

Canadian Pacific Kansas City Southern (CPKC) hereby nominates its Senior Vice President Coby Bullard as a representative of a Class I railroad on the Rail Energy Transportation Advisory Committee.

Mr. Bullard has held a variety of executive positions both within and without the rail industry. Currently he leads the Merchandise, Energy and Business Development team in the combined Sales and Marketing department of CPKC, having come to Canadian Pacific in 2017 from C.R. England where he served as President of the Intermodal division as well as President of Crest Logistics, a wholly owned subsidiary. He also enjoyed almost a decade of experience at BNSF, where he served as Senior Market Manager, Director of Operations Support, and Director of Domestic Intermodal, specifically with respect to BNSF's temperature controlled intermodal and expedited truckload business units.

Mr. Bullard understands business development and operations management from both sides of the transportation relationship. He is committed to maintaining open lines of communication as the industry goes forward, and is willing to serve on RETAC. We believe a representative from CPKC, a growth oriented carrier committed to dialogue with its customers, would be an asset to the Board.

He holds a Bachelor of Science from the University of Texas at Austin as well as a Master's of Business Administration degree from Texas Christian University. Mr. Bullard may be reached at Coby.Bullard@cpkcr.com and (224) 477-3982.

Sincerely,