



22777 Springwoods Village Dr.
Spring, TX 77389

307066

September 5, 2023

ENTERED
Office of Proceedings
September 5, 2023
Part of
Public Record

The Honorable Martin J Oberman, Chairman
United States Surface Transportation Board
395 E Street SW
Washington, DC 20423

RE: Docket No. EP670 (Sub-No.2)

Dear Chairman Oberman,

My name is Bryan Boaz and on behalf of myself and the company I proudly represent, ExxonMobil, I am formally requesting to be considered for one of the following RETAC vacancies: private railcar owner or the at large position. I have worked both directly in the railroad industry and within the energy industry engaged in rail logistics for over twenty years. I come from a railroad operations family that has been in the railroad industry literally since the age of steam and I believe that I can bring considerable value to the STB as a member of RETAC.

Today I am asking to be considered for one of the following RETAC vacancies: private railcar owner or the at large position. ExxonMobil is the largest private owner of railcars in North America (ExxonMobil owns and leases the equivalent to half of the BNSF's fleet). Today the company has a combined fleet of hopper cars and tanks that total over 33,000 with approximately 60 percent of those cars being owned directly by ExxonMobil.

ExxonMobil ships over 300,000 loaded railcars from our North American facilities annually. As for the at large qualifications we have a significant presence across the United States, Canada, and Mexico shipping a multitude of commodities that range in size from one car a month to a unit train per day. We ship hundreds of products by rail to our fantastic customers. This gives the corporation and specifically me access and knowledge to railroad market conditions, service issues, etc. across North America that other companies may not be able fully appreciate.

I have worked with all the class I carriers as a shipper in addition to my interaction with class I carriers during my time at KCS. One large differentiator that I possess over most others as a shipper, especially over the last four years, is working with several of the class I railroads operations personnel (field level to the C suite) in addition to the strong commercial relationships I possess. This is in addition to my work with several of the largest shortline conglomerates. This experience allows me to understand from a boots on the ground level what is actually transpiring in addition to the railroads' corporate vision ExxonMobil is given as a major shipper.

As for my background I will focus primarily on my direct railroad experience which I assume is of most interest to you. I was hired by the Kansas City Southern Railroad (KCS) in August 2003 weeks after graduating from Baylor University. I entered the company as a conductor trainee going through the KCS 14-week training program in Shreveport, LA. During that time, I worked in a



variety types of rail jobs: yard jobs, locals, industry jobs, manifest freight, and bulk trains such as coal and grain trains operating line of road. I was known then as someone who was new but could "switch cars with the best of them." After excelling in the conductor training class I was immediately offered a job in the transportation management department of KCS. Over the course of the next several years, I worked in a variety of locations from the railroad's largest terminal to its busiest subdivision. I worked directly with the NS as they performed \$300 million in track improvements to the infamous Meridian Speedway and was instrumental in improving train performance across the KCS Meridian Subdivision. I was also Director of International Business Development at KCS and oversaw a variety of commercial and strategic matters including negotiating contracts directly with other railroads, reviewing and providing input on large commercial initiatives, and much more.

Fast forward to today and I have gained considerable industry insight as a shipper of both large and small volumes from time spent at Enbridge Energy and for the last four years at ExxonMobil. Just in the last four years I have managed railroad operations through railroad employee layoffs, storing large numbers of locomotives and other elements of PSR. I (along with a great rail team) have ran train operations for ExxonMobil through hurricanes, winter storms, and about everything in between. ExxonMobil has delivered shipments to our customers through more adversities than I count, and I have been at the center of making that happen. Today at ExxonMobil I manage a significant portion of the rail operations as well as participating heavily in rail procurement initiatives such as contract negotiations etc. In addition, I currently serve as the Chair of the API Rail Subcommittee.

Thank you in advance for your review of my request and I hope that I can be of service to this very important committee.

Best Regards,

DocuSigned by:
Bryan Boaz
DF030C8BA4CA455...

Bryan Boaz
ExxonMobil Product Solutions Company
Rail Operations Field Supervisor

Certificate Of Completion

Envelope Id: 8900F430C79B4F919333AA6FFFEB8CC

Status: Completed

Subject: Here is your signed document: Bryan Boaz- RETAC Membership Request September 2023.pdf

Source Envelope:

Document Pages: 2

Signatures: 1

Envelope Originator:

Certificate Pages: 3

Initials: 0

Bryan Boaz

AutoNav: Disabled

Address Redacted

Envelopeld Stamping: Disabled

bryan.boaz@exxonmobil.com

Time Zone: (UTC-06:00) Central Time (US & Canada)

IP Address: 136.228.238.239

Record Tracking

Status: Original

Holder: Bryan Boaz

Location: DocuSign

September 5, 2023 | 12:52

bryan.boaz@exxonmobil.com

Security Appliance Status: Connected

Pool: Main SecApp 1

Signer Events

Bryan Boaz

bryan.boaz@exxonmobil.com

RPO Field Ops Supervisor

ExxonMobil General

Security Level: Email, Account Authentication
(None)**Signature**

DocuSigned by:


DF030C8BA4CA455...

Signature Adoption: Pre-selected Style

Using IP Address: 136.228.238.239

Timestamp

Sent: September 5, 2023 | 12:52

Viewed: September 5, 2023 | 12:52

Signed: September 5, 2023 | 12:53

Freeform Signing

Electronic Record and Signature Disclosure:

Accepted: August 4, 2023 | 15:00

ID: 57654f9f-e6ff-4f90-b343-73415540aeda

Company Name: Exxon Mobil Corporation

In Person Signer Events**Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp****Certified Delivery Events****Status****Timestamp****Carbon Copy Events****Status****Timestamp**

Bryan Boaz

bryan.boaz@exxonmobil.com

RPO Field Ops Supervisor

ExxonMobil General

Security Level: Email, Account Authentication
(None)

Sent: September 5, 2023 | 12:53

Resent: September 5, 2023 | 12:53

Viewed: September 5, 2023 | 12:54

Electronic Record and Signature Disclosure:

Accepted: August 4, 2023 | 15:00

ID: 57654f9f-e6ff-4f90-b343-73415540aeda

Company Name: Exxon Mobil Corporation

Witness Events**Signature****Timestamp****Notary Events****Signature****Timestamp****Envelope Summary Events****Status****Timestamps**

Envelope Sent

Hashed/Encrypted

September 5, 2023 | 12:52

Certified Delivered

Security Checked

September 5, 2023 | 12:52

Envelope Summary Events	Status	Timestamps
Signing Complete	Security Checked	September 5, 2023 12:53
Completed	Security Checked	September 5, 2023 12:53
Payment Events	Status	Timestamps
Electronic Record and Signature Disclosure		

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE ExxonMobil Global Services Company and ExxonMobil Affiliates (“ExxonMobil”) [\[1\]](#) may use the DocuSign service to collect signatures, endorsements, and approvals for corporate purposes. DocuSign may be used by ExxonMobil to conduct corporate business endorsements and approvals or to gather electronic signatures from 3rd parties for business purposes in accordance with local law and contracting guidelines. Please read the information below and if you can access this information electronically to your satisfaction and agree to these terms and conditions, please confirm your agreement by clicking the 'I agree' button.

Acknowledging your access and consent to receive materials electronically By checking the 'I agree' box, I confirm that:

- I can access and read this Electronic CONSENT TO ELECTRONIC RECEIPT OF ELECTRONIC RECORD AND SIGNATURE DISCLOSURES document; and
- I can print on paper the disclosure or save or send the disclosure to a place where I can print it, for future reference.
- I am authorized to do the specific type of work (approve, endorse, etc.) in the country where I am physically located when using DocuSign

Getting paper copies You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after signing the document.

How to contact Exxon Mobil Corporation: For email address changes or if you have questions about a document you receive please contact the sending ExxonMobil Business organization.

[1] ExxonMobil and/or ExxonMobil Affiliates mean (a) Exxon Mobil Corporation or any parent of Exxon Mobil Corporation, (b) any company or partnership in which Exxon Mobil Corporation or any parent of Exxon Mobil Corporation now or hereafter, directly or indirectly (1) owns or (2) controls, more than fifty per cent (50%) of the ownership interest having the right to vote or appoint its directors or functional equivalents ("Affiliated Company") and (c) any joint venture in which Exxon Mobil Corporations, any parent of Exxon Mobil Corporation or an Affiliated Company has day to day operational control. Note, nothing contained herein is intended to override the corporate separateness of affiliated companies. Working relationships discussed in this material do not necessarily represent a reporting connection, but may reflect a functional guidance, stewardship, or service relationship. Where shareholder consideration of a local entity matter is contemplated by this material, responsibility for action remains with the local entity. All actions contemplated herein are subject to observance of corporate separateness principles and other requirements of applicable laws and contractual arrangements.