

From: [Whitfield, Peter](#)
To: [Wood, Diana](#)
Cc: [Hildebrandt, Brooklyn](#); [Thornhill, Steve](#)
Subject: RE: CN Divestiture - A few more questions on organic growth
Date: Wednesday, January 4, 2023 11:44:20 AM
Attachments: [image001.png](#)

Diana,

For 1, there is a separate column containing KCS organic growth in primarily grain trains, which is correct. For the CN trains, all of these trains are scheduled trains, and have sufficient capacity to absorb any organic growth. As a result there is no change in CN train count due to CN organic growth on the Springfield line.

For 2, we assume that the KCS organic growth will continue to be realized in the post-divestiture scenario through KCS's exercise of the haulage agreement. As a result, Column T should be included in the total post-divestiture tonnage if it is to include all sources of traffic including KCS organic growth.

PETER WHITFIELD

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From: Wood, Diana <Diana.Wood@stb.gov>
Sent: Wednesday, January 4, 2023 9:01 AM
To: Whitfield, Peter <pwhitfield@sidley.com>
Cc: Hildebrandt, Brooklyn <bhildebrandt@sidley.com>; Thornhill, Steve <sthornh@burnsmcd.com>
Subject: CN Divestiture - A few more questions on organic growth

Peter,

We have a few more questions relating to organic growth as represented in the attached Excel spreadsheet and need your responses back by **COB January 6, 2023**, if possible, so we can keep the environmental review moving.

1. Based on the attached spreadsheet, we previously considered

columns O, P, and Q for the divestiture total trains. Column N represents KCS organic growth but there is no column for CN organic growth for trains. Please clarify whether CN would have any organic growth in train numbers and if CN total train numbers would increase or remain the same given the relatively small organic growth increases in GTM? And if so, please provide the anticipated increases in CN train volume.

- 2. For ton miles, we considered columns U, V, and W. However, because we are now including CN organic growth represented by Column X , we need further clarification on whether the KCS organic growth under Column T should be included as divestiture-related growth (perhaps as haulage rights), or whether it would not occur under the divestiture. Please confirm whether Column T should be included with the GTM post-divestiture growth in Columns U, V, W and X.

Thanks,
Diana

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