



Chairman Martin Oberman
Surface Transportation Board
395 E Street SW
Washington, DC 20423

November 17, 2022

Dear Chairman Oberman,

We are writing today to nominate Justin Broyles to represent small railroads on the Railroad-Shipper Transportation Advisory Council. Over the past 20+ years Justin has established himself as an important leader in the Railroad Industry, and he has served in high-level leadership positions throughout his career. Justin is very active and prominent in the industry as he recently spoke at RailTrends again on a short line railroad panel and is active on numerous rail affiliated boards/associations mentioned later in this letter. He is passionate about the customer experience and has a very good understanding of a plethora of issues that shippers face because he directly manages and engages the sales teams that interface with all our customers. Justin would like to see the industry advance in technology and diversity of thought to bring more freight to rail as it would be a win for the economy, environment, safety, shippers, taxpayers, and the Railroad Industry in general.

Justin's experience in various sectors of the Railroad Industry has afforded him a unique perspective that would bring immense value to RSTAC. Initially, he developed his career and achieved great success in the emergency response and engineering service sectors. As R. J. Corman's sales leader for our construction company, derailment services company and eventually moving into a strategic role to lead sales efforts for all R. J. Corman companies, Justin played key roles in negotiating service contracts with Class I railroads, short line railroads, and shippers. Those service-based roles were valuable in shaping Justin's perspective on what it means to offer premium service that has value to our customers knowing they had numerous other options. Justin is an advocate for all our customers including railroads and shippers.

In 2015, Justin shifted into the short line freight sector, serving as Chief Commercial Officer for Patriot Rail & Ports based in Jacksonville, Florida. There, he managed all commercial efforts including field sales, pricing, industrial development, real estate, and services. The company realized substantial growth as he negotiated new contracts with major customers, negotiated handling carrier transitions with Class I railroads, and volume growth through over-the-road conversions and transload offerings. He led in the acquisition of new railroads and other service companies as well.

In 2018, we were pleased to welcome Justin back to R. J. Corman, this time as Vice President of Commercial Development for our short line businesses and storm efforts. He was named Executive Vice President, Commercial affairs in early 2021. He manages all commercial efforts for our 19 short line railroads, distribution centers, Storm Team efforts and is also responsible for all national account management of our Class I relationships and how they interface with all the R. J. Corman companies. In the past 4 years, he has integrated eight newly acquired railroads into the R. J. Corman Railroad Company portfolio, converted numerous over-the-road freight operations to rail and developed a transload strategy to grow freight volumes and offer wholistic supply solutions for new and existing customers. He has the unique perspective of being a “Chief Commercial Officer” for two significant short line holding companies.

R. J. Corman Railroad Group is widely recognized in the industry as an important and diverse organization in the rail space operating in over 70 locations across 23 states with 19 short line railroads, 18 emergency response locations, 20 switching locations, rail construction services, signal services, 3 distribution centers, 7 track material stores, storm response, a dinner train open to the public, a commuter train operation in Nashville, TN, and more. R. J. Corman completely understands the importance of the RSTAC and holds a very high regard for the position, the committee, and the issues before them and would like to note that we haven’t had the opportunity yet to serve on the committee. Should Justin be selected, this would be the first time that we have had the privilege and opportunity to serve which would provide some fresh perspective for the committee.

Being highly involved and influential in the Railroad Industry, Justin serves on various other boards and committees such as Railway Supply Institute’s GPAC Committee, the BNSF Short Line Caucus, Norfolk Southern Short Line Caucus, Vice President East Region (Executive Committee) of the ASLRRA Board of Directors, and Executive Committee Midwest Association Rail Shippers Board of Directors. He most recently was appointed to an advisory board position for a diversity project supported by the FRA: FRA Women of Rail. The purpose of the project is to support diversity and inclusion in the rail industry by providing insight and resources that will help increase awareness and shift perceptions of diverse rail career pathways, thus positioning the industry to be recognized as a career field of choice for all. He is well-suited to help strengthen the national rail industry, improve service levels and foster mutually beneficial relationships in all aspects of freight rail transportation. Justin Broyles is a United States citizen that is willing and ready to serve on the STB Railroad-Shipper Transportation Advisory Council immediately upon appointment.

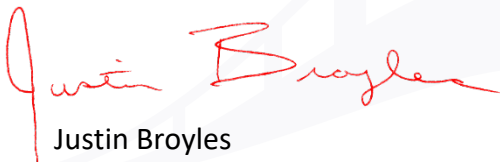
Thank you for your consideration. Hopefully you will see that Justin would make an outstanding choice for RSTAC and has a passion for the rail industry and all stakeholders involved. We at R. J. Corman along with Justin would consider this to be a great honor. Should you need to contact Justin directly for more conversation, please call him on his cell phone at 859-629-2990

or email at justin.broyles@ricorman.com. Along with this nomination, I have included letters of support from distinguished members of the R. J. Corman Advisory Board of Directors. Please feel free to contact me or any of them if you have further questions. I wish you the best of luck on your deliberations.

Sincerely,



Ed Quinn
President & CEO
R. J. Corman Railroad Group, LLC



Justin Broyles
Executive Vice President, Commercial Affairs
R. J. Corman Railroad Group, LLC

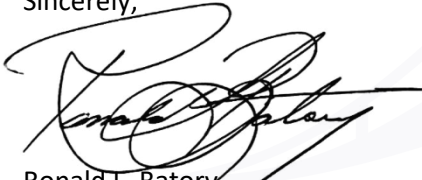


A Limited Liability Holding Company
101 RJ Corman Drive • PO Box 788 • Nicholasville, KY 40340-0788
(859) 881-7521 • Fax: (859) 885-7804 • www.rjcorman.com

Dear Surface Transportation Board,

This letter is being hereby submitted to endorse the nomination of Mr. Justin Broyles to serve on the Railroad-Shipper Transportation Advisory Council. In his current capacity as Executive Vice President, Commercial Affairs of the R. J. Corman Railroad Group, Justin has become well-known and respected throughout the rail industry. Justin is an advocate for rail-based solutions that move freight off the highways and on to rail which should be viewed as a win by many stakeholders. His accomplishments along with overall experience positions him as the ideal candidate for the Surface Transportation Board, Railroad-Shipper Transportation Advisory Council.

Sincerely,



Ronald L. Batory
R. J. Corman Board of Directors

ANDY BARR
SIXTH DISTRICT, KENTUCKY
COMMITTEE ON FINANCIAL SERVICES
SUBCOMMITTEE ON
NATIONAL SECURITY, INTERNATIONAL
DEVELOPMENT AND MONETARY POLICY:
RANKING MEMBER
SUBCOMMITTEE ON CONSUMER PROTECTION
AND FINANCIAL INSTITUTIONS
COMMITTEE ON FOREIGN AFFAIRS
SUBCOMMITTEE ON ASIA, THE PACIFIC,
CENTRAL ASIA, AND NON PROLIFERATION



2430 RAYBURN HOUSE OFFICE BUILDING
WASHINGTON, DC 20515
(202) 225-4706

2709 OLD ROSEBUD ROAD, SUITE 100
LEXINGTON, KY 40509
(859) 219-1366

Congress of the United States
House of Representatives
Washington, DC 20515

November 23, 2022

Surface Transportation Board
Attn: Martin J. Oberman
395 E Street SW
Washington, DC 20423

Dear Chairman Oberman:

I am writing in support of the nomination of Mr. Justin Broyles to serve on the Railroad-Shipper Transportation Advisory Council. In addition to his current role as Executive Vice President, Commercial Affairs from the R.J. Corman Railroad Group, Mr. Broyles serves on various other boards and committees. Those commitments include being a member of the Railway Supply Institute's GPAC Committee, BNSF Short Line Caucus, and Norfolk Southern Short Line Caucus. Additionally, Mr. Broyles serves as the Vice President, East Region (Executive Committee) of the ASLRRA Board of Directors, and a member of the Executive Committee Midwest Association Rail Shippers Board of Directors. Most recently he was appointed to an advisory board position for a diversity project supported by the Federal Railroad Administration (FRA): FRA Women of Rail. Justin Broyles has become well-known and respected throughout the rail industry through his service in these many industry roles.

R. J. Corman Railroad Group is headquartered in Nicholasville, Kentucky, in my district and has field locations in 22 states. The company serves all seven Class I railroads, many regional and short line railroads, as well as various rail-served industries. These operations encompass an array of services, including railroad construction, short line railroad operations, industrial switching services, emergency response, track material logistics, distribution centers, signal design and construction, and an excursion dinner train. The company's diversity has given them the ability to service all aspects of the freight railroad industry at any scale.

In addition to being a vital asset to the rail industry, RJ Corman is also a vital member of the communities it operates in. This is shown through their quick and effective response to natural disasters such as Hurricane Katrina in 2005 and the Midwest floods in 2019 as well as through their community-wide events such as their Fourth of July fireworks celebration and various 5k races that benefit employees and their families.

Mr. Broyles plays a dynamic role in the R.J. Corman Group and has valuable experience that would serve him well if selected to serve on the Railroad-Shipper Transportation Advisory Council. This experience can be seen through the vital role RJ Corman plays in our community and the industry.

I am asking for your full and fair consideration, within applicable laws and regulations, of this request. If I can provide you with any additional information, please contact McKinzie Todd, my Director of Economic Development, at (859)219-1366 or McKinzie.Todd@mail.house.gov. You may forward your reply to my district office located at 2709 Old Rosebud Rd, Suite 100, Lexington, Kentucky 40509. Thank you in advance for your kind assistance.

Sincerely,

A handwritten signature in blue ink that reads "Andy Barr". The signature is fluid and cursive, with the first name "Andy" and last name "Barr" clearly distinguishable.

Andy Barr
Member of Congress