

**BEFORE THE
SURFACE TRANSPORTATION BOARD**

ENTERED
Office of Proceedings
May 6, 2022
Part of
Public Record

Docket No. EP 711 (Sub-No. 1)

RECIPROCAL SWITCHING

**SUMMARY OF EX PARTE MEETING BETWEEN GLASS PACKAGING
INSTITUTE/INDUSTRIAL MINERALS ASSOCIATION – NORTH AMERICA AND
MEMBER FUCHS**

4/28/2022

IMA-NA/GPI Attendees:

- Chris Greissing, President and CEO, IMA-NA
- Scott DeFife, President and CEO, GPI
- Bryan Vickers, Consultant, GPI
- Daniel Elliott, Legal Counsel

Surface Transportation Board Attendees:

- Patrick Fuchs, Board Member
- Lisa Novins, Attorney Advisor
- Stephanie Borges, Senior Executive Assistant

Meeting Summary:

First, IMA-NA and GPI introduced themselves and their member companies.

Mr. Greissing and Mr. DeFife explained that some of their member companies are in rural areas and are not close to any interchanges. They expressed concern that these companies will get charged higher rates if reciprocal switching is not possible for them. Group discussed possible alternatives to reciprocal switching. The group also discussed how long the distance should be for an eligible interchange.

Member Fuchs then described the possibility of using reciprocal switching as a remedy for service problems. He emphasized the importance of a clear definition of when one would get a switch and of a clear method to set a fee for the switch. The group discussed this concept.