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Docket No. EP 711 (Sub-No. 1)

RECIPROCAL SWITCHING

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**SUMMARY OF EX PARTE MEETING BETWEEN INDUSTRIAL MINERALS
ASSOCIATION – NORTH AMERICA/GLASS PACKAGING INSTITUTE AND
MEMBER HEDLUND**

4/21/2022

Industrial Minerals Association/Glass Packaging Institute Attendees:

- ☐ Chris Greissing, President and CEO, IMA-NA
- ☐ Scott DeFife, President and CEO, GPI
- ☐ Bryan Vickers, Consultant, GPI
- ☐ Daniel Elliott, Legal Counsel

Surface Transportation Board Attendees:

- Karen Hedlund, Board Member
- Charles Vance, Attorney Advisor

Meeting Summary:

IMA-NA and GPI introduced themselves. There was a lengthy discussion about the industries involved in these associations and how important rail service was to them.

IMA-NA and GPI expressed their strong support for the proposed rule despite having concerns about certain aspects that they hoped could be resolved.

IMA-NA and GPI expressed concern about how their member companies that are mainly located in rural areas could be negatively impacted by reciprocal switching. Because the member companies were in rural areas, they were also far away from the nearest interchange with another railroad. They express some concern that these shippers might end up paying higher rates if the proposed rule went into effect citing the testimony of the Railroads economist at the hearing as evidence of their intent.