

Anthony J. LaRocca
202 429 8119
alarocca@steptoe.com

1330 Connecticut Avenue, NW
Washington, DC 20036-1795
202 429 3000 main
www.steptoe.com



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CSXT/PAR-18

VIA E-FILING

Cynthia T. Brown
Chief, Section of Administration
Surface Transportation Board
Office of Proceedings
395 E Street, SW
Washington, DC 20423

**Re: STB Docket No. FD 36472, CSX Corporation and CSX Transportation, Inc., et al.—
Control and Merger—Pan Am Systems, Inc., Pan Am Railways, Inc., Boston and
Maine Corporation, Maine Central Railroad Company, Northern Railroad, Pan Am
Southern LLC, Portland Terminal Company, Springfield Terminal Railway
Company, Stony Brook Railroad Company, and Vermont & Massachusetts
Railroad Company**

Dear Ms. Brown:

Enclosed please find letters in support of the Application filed in the above-referenced
matter from the Maine Better Transportation Association and Ray-Mont Logistics.

Respectfully submitted,

/s/ Anthony J. LaRocca

Anthony J. LaRocca
Peter W. Denton
Sally Mordi
*Attorneys for CSX Corporation and
CSX Transportation, Inc.*

Enclosures

cc: Louis E. Gitomer
All parties of record

CERTIFICATE OF SERVICE

I hereby certify that I have caused this Letter in Docket No. FD-36472, *CSX Corporation and CSX Transportation, Inc.—Control and Merger—Pan Am Systems, Inc., Pan Am Railways, Inc., Boston and Maine Corporation, Maine Central Railroad Company, Northern Railroad, Pan Am Southern LLC, Portland Terminal Company, Springfield Terminal Railway Company, Stony Brook Railroad Company, and Vermont & Massachusetts Railroad Company*, to be served electronically or by first class mail, postage pre-paid, on all parties of record in this proceeding.

/s/ Sally Mordi

Sally Mordi
*Attorney for CSX Corporation and
CSX Transportation, Inc.*

August 2, 2021



July 22, 2021

Ms. Cynthia Brown
Chief of the Section of Administration, Office of Proceedings
Surface Transportation Board
395 E Street, S.W.
Washington, DC 20423

RE: Docket No. FD 36472, CSX Corporation and CSX Transportation, Inc. –
Control and Merger – Pan Am Systems, Inc., et al.

Dear Chief Brown:

On behalf of the Board of Directors of the Maine Better Transportation Association (MBTA), I write to support the application by CSX Corporation and CSX Transportation, Inc. filed with the Surface Transportation Board on February 25, 2021, as they seek authority to acquire Pan Am Systems, Inc., and its railroad subsidiaries, including its operating subsidiary, the Springfield Terminal Railroad Company.

The MBTA is a coalition of organizations and individuals who plan, design, build, maintain and use the state's multimodal transportation infrastructure system. Our members understand the need for reliable, safe rail transportation, to connect with the other integral modes of transportation in Maine.

The MBTA has read and talked to people about the proposed acquisition and businesses and individuals here in Maine are very excited about it. The business community believes that the acquisition will enhance our economy as it will generate rail options for shippers and will make for more seamless and efficient rail options not only in our state, but throughout the region.

Our association is made up of about 500 members, and we know the proposed acquisition will benefit many of our businesses, as well as enhance our statewide and regional rail infrastructure. Improving rail in the region will benefit all of us.

Thank you for your consideration of our strong support for this merger.

Sincerely,

A handwritten signature in dark ink that reads "Maria R. Fuentes". The signature is written in a cursive, flowing style.

Maria R. Fuentes
Executive Director

Maine
Better
Transportation
Association

146 State Street
Augusta
ME 04330

PHONE: 207.622.0526
FAX: 207.623-2928
www.mbtaonline.org



Thursday July 29th, 2021

Ms. Cynthia T. Brown
Chief of the Section of Administration, Office of Proceedings
Surface Transportation Board
395 E Street, S.W.
Washington, D. C. 20423

Re: Docket No. FD 36472, *CSX Corporation and CSX Transportation, Inc.-Control and Merger-Pan Am Systems, Inc., et al.*

Dear Ms. Brown:

I am Charles Raymond, President of Ray-Mont Logistics, located at 1751 Richardson, Suite 5,500, Montreal, Quebec, Canada H3K 1G6.

Ray-Mont Logistics is an industry leader offering Integrated Supply Chain Solutions within North America for nearly 30 years. Ray-Mont Logistics currently operate three transloading facilities in Canada, strategically located in Vancouver, BC; Prince Rupert, BC; & Montreal, QC, all of which are rail served by CN. In addition, Ray-Mont Logistics recently opened a transload facility in Seattle, WA served by BNSF and one in North Charleston, SC served by Palmetto railroad connecting with CSXT and NS. We have also announced the establishment of a Logistics Park, located in Mobile, AL in partnership with CN Rail, and Alabama Export Rail which is scheduled to open in 2022. We currently serve export customers in the agricultural products, plastic and forest products industries and we also offer domestic logistics services in North America between our transloads facilities and the customers facilities.

With our recent acquisition of a facility in North Charleston, SC we intend to use in the future the Springfield Terminal Railroad Company ("Springfield Terminal") to originate and terminate traffic at our facilities for movements to and from the Port of Saint John, NB. The merger of Springfield Terminal into CSX Transportation, Inc. ("CSXT") will reduce the number of railroad providers to get to our facility. We have transload facilities strategically located near port access and this new venture would be welcome as another alternative into the Port of St John NB for our export needs. Our focus being on the container supply chain, we do pride ourselves in developing multiple optionality for our export customers. We work through several ports in North America and adding a more direct routing with a third class 1 railroad into the Port of Saint John would be highly beneficial for our customers.

Ray-Mont Logistics looks forward to the improved service that we will receive from CSXT following the approval by the Surface Transportation Board (the "Board") of the merger of Springfield Terminal into CSXT. Ray-Mont Logistics welcomes the level of infrastructure investment that CSXT has deemed necessary over the past several years to implement its dynamic operating model that has resulted in CSXT setting new standards of service performance with



higher velocity, faster equipment turns, and greater consistency. We also look forward to availing ourselves of the unprecedented visibility into our supply chain through the ShipCSX platform that will enable us to track and manage our shipments with much greater precision and confidence.

Ray-Mont Logistics will explore and implement new supply chain solutions and market opportunities with the CSXT Sales and Marketing team. We expect to enhance our competitiveness through lower costs, better service and improved access to the North American rail network through single-line CSXT best-in-class rail service.

Ray-Mont Logistics supports the proposed merger and requests that the Board expeditiously approve the acquisition of Pan Am Systems and its subsidiaries by CSXT.

Sincerely yours,



Charles Raymond
President
Ray-Mont Logistics Inc.

Cc: CSX Transportation, Inc.