

**BEFORE THE
SURFACE TRANSPORTATION BOARD**

STB FINANCE DOCKET NO. 36514

ENTERED
Office of Proceedings
May 7, 2021
Part of
Public Record

**CANADIAN NATIONAL RAILWAY COMPANY, GRAND TRUNK
CORPORATION, AND CN'S RAIL OPERATING SUBSIDIARIES – CONTROL
– KANSAS CITY SOUTHERN, THE KANSAS CITY SOUTHERN RAILWAY
COMPANY, GATEWAY EASTERN RAILWAY COMPANY, AND THE TEXAS
MEXICAN RAILWAY COMPANY**

**SUBMISSION OF 100 ADDITIONAL STATEMENTS REGARDING
PROPOSED TRANSACTION AND/OR CN'S VOTING TRUST**

Canadian National Railway Company (“CN”) respectfully submits another 100 letters from stakeholders relating to CN’s proposed combination with Kansas City Southern (“KCS”). These letters continue the outpouring of support that CN has received in the brief time that the proposed transaction has been made public, as reflected in CN’s prior filings on April 26, April 29, and May 4.¹ In total, CN has received well over 800 letters from

¹ See Initial Submission of 409 Statements Supporting Proposed Transaction, CN-4, *Canadian National Ry. Co.—Control—Kansas City So. et al.*, Fin. Docket No. 36514 (filed Apr. 26, 2021); Submission of Port and Terminal Operators’ Statements Supporting Proposed Transaction, CN-9, *Canadian National Ry. Co.—Control—Kansas City So. et al.*, Fin. Docket No. 36514 (filed Apr. 29, 2021); Submission of 200 Statements Supporting Proposed Transaction, CN-10, *Canadian National Ry. Co.—Control—Kansas City So. et al.*, Fin. Docket No. 36514 (filed Apr. 29, 2021); Submission of 100 Statements Supporting Proposed Transaction And/Or CN’s Voting Trust, CN-12, *Canadian National Ry. Co.—Control—Kansas City So. et al.*, Fin. Docket No. 36514 (filed May 4, 2021).

stakeholders publicly expressing their support for the proposed transaction or for CN's proposed voting trust.

Twenty-eight of the letters being filed today explicitly support the proposed combination of KCS and CN, and 80 of these letters support CN's request that the Board approve its voting trust agreement and ask the Board to approve that proposed voting trust. (Eight of the enclosed letters express support for both the proposed combination and the voting trust.)

CN looks forward to continued conversations with its customers and other interested parties about the proposed KCS-CN combination and why it presents the best solution for the continued growth, development and prosperity of the North American economy.

Respectfully submitted,

Sean Finn
Olivier Chouc
CN
935 de La Gauchetière Street West,
16th Floor
Montreal, QC H3B 2M9
CANADA

Kathryn J. Gainey
CN
601 Pennsylvania Ave, NW
Suite 500, North Building
Washington, DC 20004
Kathryn.gainey@cn.ca

/s/ Raymond A. Atkins

Raymond A. Atkins
Terence M. Hynes
Matthew J. Warren
Sidley Austin LLP
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*Counsel for Canadian National Railway Company, Grand Trunk Corporation, and
CN's Rail Operating Subsidiaries*

Dated: May 7, 2021

INDEX OF ENCLOSED SUPPORT STATEMENTS**STATEMENTS SUPPORTING TRANSACTION**

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5. Canadian Manufacturers & Exporters (CME)
6. Classic Freight Transport
7. Custom Packaging Company, Inc.
8. Dominion Nickel Alloys Ltd.
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14. Iron Horse Energy Services
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16. Kamloops Chamber of Commerce
17. M&J Total Transport and Rigging Inc.
18. Martin Product Sales
19. Navkin Transport Ltd.
20. ROCKWOOL Inc.
21. Rycroft Reload
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25. Sterling Site Access Solutions, LLC
26. Total Grain Marketing, LLC
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STATEMENTS SUPPORTING CN VOTING TRUST

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3. Agro Meat Inc.
4. Agrocrop Processing Limited
5. APC Engineering S.A. de C.V.
6. Bailly's Transload
7. Battle River Railway
8. Belle Pulses Ltd.
9. Beverage World Inc.

10. BeyondTalent
11. Blue Sky Agrisource
12. BridgePoint Logistics Inc.
13. Building Products of Canada Corp.
14. Calfrac Well Services Ltd.
15. Canadian International Freight Forwarders Association (CIFFA)
16. CLN Industries International Inc.
17. Corbin Project, LLC (Subsidiary of Arq, LLC)
18. Dairy Fountain Inc./Fountain Food and Beverages Ltd.
19. Eco-Ferroviaire
20. Essex Hybrid Seed Company
21. Fine Choice Foods LTD
22. Frontier Cargo Service S.A. de C.V.
23. Good Food for Good Inc.
24. GroundLinx Logistics Ltd.
25. Hopewell Logistics Inc.
26. ITONICS GmbH
27. J.W. Westcott Company
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33. Magotteaux Ltee.
34. Manitoulin Global Forwarding
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40. NASCENT Technology LLC
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44. Overture Promotions
45. Prairie River Minerals LLC
46. Premier Cooperative Inc.
47. Priam Logistics Inc.
48. PrimeTime Messenger Inc.
49. Propane Levac Propane Inc.
50. Pro-Tech Group, LLC
51. QSL America Inc
52. Roslin Enterprises Inc.
53. Rydex Freight Systems
54. Sabretooth Global Logistics

55. Saguenay Port Authority (Port of Saguenay)
56. La Société du Chemin de Fer de la Gaspésie (SCFG)
57. Serafina Energy Ltd.
58. Sharp Base Cold Storage
59. Side Group Rail
60. Sky Eye Measurement Inc.
61. Solugaz Inc.
62. Standard Distribution Co.
63. SunCoke Energy
64. Tidewater Midstream and Infrastructure Ltd.
65. Transbordement St-Hyacinthe
66. Transrail FN 27 Inc.
67. Traxxside Logistics Inc.
68. Triumph Express Service Canada Inc.
69. Verplank Dock Co.
70. VIP Rail ULC
71. Windsor Transload Limited
72. Wolverine Terminals ULC

CERTIFICATE OF SERVICE

I hereby certify that on this 7th day of May, 2021, a copy of the foregoing Submission of 100 Statements Supporting Proposed Transaction And/Or CN's Voting Trust was served by email on the service list to Finance Docket No. 36514.

/s/ Matthew J. Warren
Matthew J. Warren

HALIFAX



MIKE SAVAGE

MAYOR
LE MAIRE
ME'R

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mayor@halifax.ca
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April 29, 2021

Cynthia T. Brown, Chief
Section of Administration Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Dear Ms. Brown:

Re: *FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company*

I am writing in support of CN's acquisition of KCS and to share my belief that a CN-KCS railway would bring benefits that extend across national, state and provincial borders, benefitting the longstanding North-South trade relationship between Canada and the United States.

In more than eight years as Mayor of Halifax, Nova Scotia, I have come to value the role CN plays in our community, as an employer, an invaluable partner with the growing Port of Halifax and in the provision of infrastructure that creates a vital cargo and travel link for our region.

Building on CN's track record for service, intermodal excellence and safety, I believe a CN-KCS railway would offer faster, safer, cleaner and more direct service for North-South trade. The company has a successful track record of acquisitions which should provide confidence that CN will create a seamless partnership integration with KCS.

I would be remiss if I did not mention the impact CN has had in Halifax. The company has worked well with the municipality to find ways to help us reduce transport truck traffic in the Halifax downtown and they have partnered with the Port, Halifax's two container terminals and our auto port to enhance the efficiency and reliability of shipments. In the community, CN has kindly donated time and money to important causes including the creation of a park for cancer patients and survivors, supporting fundraising efforts for mental health and the regional children's hospital.

I am confident in and strongly support CN's proposed acquisition of KCS for all the reasons above and I hope to see this new railway come to life.

Kindest regards,

Mike Savage
Mayor



May 3, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

The Brampton Board of Trade (BBOT) supports the exporting needs of hundreds of businesses in Peel Region. Our working relationship with CN extends over decades. The Brampton Intermodal Terminal is an essential asset in the efficient movement of goods across Canada and North America located in our city. BBOT supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner, and more direct service for North-South trade.

We believe that a combination of CN and KCS would help our local companies to win in each of their markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our community's needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

CN is a stellar corporate citizen, not only through the thoughtful and safe operation of the Brampton Intermodal Terminal, but also its contribution to numerous economic development initiatives in Brampton and Peel region designed to support the regional economic ecosystem. Specifically, CN has supported efforts in the economic recovery from the pandemic, including important meetings, forums and events focussing on civic leadership, innovation and goods movement.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for members of our business community where they currently rely on trucks and provide shorter distances on many key routes.

We are hopeful about this transaction as a CN-KCS rail company will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

CN's significant experience providing seamless intermodal service throughout their network and across borders is a distinct competitive advantage for our business community. The combined company's single-owner, single-operator service would enhance our business community's ability to be competitive, benefiting our companies' shipments throughout Canada, the USA and Mexico.

The Brampton Board of Trade is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons stated above. We hope to see this premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to read "Todd Letts". The signature is stylized and written over a light grey rectangular background.

Todd Letts, MBA, CCE
Chief Executive Officer



Camrose & District Chamber of Commerce

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

On behalf of the Board of Directors of the Camrose & District Chamber of Commerce and our Members, I am writing as a proud partner of CN.

As a CN hub, our Chamber supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help our members to win in their markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs and those of our members. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create a network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

The combined company's single-owner, single-operator service would enhance our member's ability to be competitive in the markets in which they operate, benefiting shipments of goods and materials to and from Camrose.

CN's significant experience providing seamless intermodal service throughout their network and across borders.

The Camrose & District Chamber of Commerce is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Sharon Anderson, Executive Director

3402 48 Avenue Camrose, Al

berta T4V 0J7 Phone: 780-672-4217 Fax: 780-672-1059 admina@camrorechamber.ca

"The Camrose & District Chamber of Commerce is a strong collective voice committed to fostering a prosperous, vibrant and dynamic business Community."



3 May 2021

Attention: Ms. Lucille Marvin

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E Street SW
Washington, DC 20423-0001

RE: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries – Control – Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown,

The Canadian American Business Council (CABC) is the leading non-profit, non-partisan, issues-oriented organization dedicated to fostering dialogue between the public and private sectors in Canada and the U.S. Members on both sides of the border are key stakeholders ranging from entrepreneurs to the best brand names in the world. Collectively, our members employ two million people and have annual revenues of close to \$1.5 trillion.

Since its founding in 1987, the CABC has worked ceaselessly for smooth, barrier-free trade between Canada and the United States, and ever deeper integration of the North American economy. It is our central mission.

The merged railway, with its guarantee of seamless, continent-wide shipping across an unparalleled network, would be a significant step toward fulfilling the vision of continental free trade that begun with the signing of NAFTA 27 years ago. The CABC's view is that freer, unhindered trade can only improve the common good. This merger will help accomplish that.

It would create the first truly North American railway, spanning the continent's three nations. Our members are committed to efficient and streamlined supply chains in North America. CN has been an active member, and for that reason, we urge the STB to treat CN the same as any other potential acquirer on the issue of the voting trust it proposes to consummate the sale. A level playing field is imperative to ensure the robust competition that will serve us all.

Sincerely,



Maryscott (Scotty) Greenwood,
CEO, Canadian American Business Council

April 28, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

For several years now, Canadian Manufacturers & Exporters (CME) has been pleased to count CN among its partners. CN is a long-time collaborator who supports our Canadian manufacturing and exporting companies, thereby contributing to our economic vitality. CME is a member-driven association that directly represents more than 2,500 leading manufacturers across Canada.

CME supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs.

Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

In recent months, CN has strongly demonstrated its essential role in the efficiency and productivity of the supply chain, despite several particular challenges related to the pandemic. CN is a key player in ensuring that manufacturing companies throughout Canada reliably transport their goods safely.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

CME is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Dennis A. Darby, P.Eng., ICD.D
President & CEO



50 Joseph Zatzman Drive
Dartmouth, Nova Scotia B3B 1N8
PH: (902)481-3701 Fax: (902) 481-3701

April 30, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Classic Freight Transport currently works closely with CN in a variety of ways – from moving freight intermodally to bulk moves, to various project moves. This partnership has been two way with sharing of opportunities back and forth and Classic's growth in certain key markets has been connected to this.

Classic Freight Transport supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner, and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The ports of Halifax are a key gateway for imported goods into North America and the presence of CN and a reliable rail service is crucial for this gateway. Expanded scope of this network can only enhance the attraction of additional freight volume.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer, and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful

about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of steel, lumber, and finished goods from Eastern Canada - with particular emphasis on Nova Scotia - throughout North America.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.
- CN's willingness to partner with other carriers on project moves to handle surge volumes and/or project moves.

Central to CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Classic Freight supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Classic Freight also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Classic Freight Transport is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Todd Seward
General Manager
Classic Freight Transport



**custom
packaging
company, inc.**

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Custom Packaging Company is a supplier to the Canadian National Railway Company. We have supplied since 2007. We supply hygiene and safety items used by their employees.

Custom Packaging Company supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Custom Packaging Company unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Custom Packaging Company also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Custom Packaging Company is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,
CUSTOM PACKAGING CO., INC.

J. Matthew Shane
President

Mailing Address:
P.O. Box 35309
Louisville, KY 40232

Plant Location:
4830 Jennings Lane
Louisville, KY 40218

Telephone: (502) 966-3937
Fax: (502) 966-3949

DOMINION NICKEL ALLOYS LTD.

834 APPLEBY LINE, BURLINGTON, ONTARIO L7L 2Y7 (905) 639-9939 FAX: (905) 639-3788

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Dominion Nickel Alloys operates North America's leading scrap metal recycling facilities specializing in purchasing, sorting, processing, and marketing a broad range of high temperature and specialty alloys. We have worked with CN for over 20 years in moving our product to market in the United States.

Dominion Nickel Alloys supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

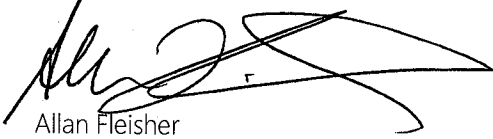
The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Dominion Nickel Alloys unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Dominion Nickel Alloys also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Dominion Nickel Alloys is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to read 'Allan Fleisher', with a large, sweeping flourish extending to the right.

Allan Fleisher
President

cc: Parties of Record



May 3, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

GP Reload is a CN Rail served customer of 24 year. We are a third party transload organization dealing primarily in dimensional lumber for Canfor & West Fraser, and oriented strand board for Norbord.

GP Reload supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.



Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. GP Reload unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, GP Reload also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

GP Reload is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in blue ink, appearing to read "Rhonda Side".

GP Reload Ltd.
Rhonda Side
Operational Director



May 3, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

GPR Logistics Park, in the County of Grande Prairie, offers material handling and distribution, transload services and warehousing for a wide variety of industries; industrial, agricultural, forestry, and oil & gas as well as bulk commodity handling for domestic and export markets.

GPR Logistics Park supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

GPR Logistics Park is a third party transload company and as such, see the frustrations our customers face. Lost opportunities because of product delays, markets unavailable to them because of the necessary 2, 3, or even 4 rail lines that need to be crossed.

We believe that a combination of CN and KCS would expand markets for our customers. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we



currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. GPR Logistics Park unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, GPR Logistics Park also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

GPR Logistics Park is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



GPR Logistics Park
President
Rhonda Side

cc. Rossana Carcamo CN Rail

April 28, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

The Greater Saskatoon Chamber of Commerce is proud to be a partner of CN – a strong relationship that spans many years.

Our Chamber supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help our members to win in their markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs and those of our members. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create a network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our member's ability to be competitive in the markets in which they operate, benefiting shipments of goods and materials from Saskatoon.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

.../2

The safe and efficient movement of goods across our borders will be key to North America's economic recovery. Our markets and industries will recover faster and sooner with the benefit of a strong intermodal network with rail access at its core.

For these reasons and those offered above, we urge you to look favourably on CN's proposed acquisition of KCS and help a modern, 21st century railway come to life.

Thank you for your consideration.

Sincerely,



Jason Aebig
CEO



GROUPE DE SCIERIES G.D.S. INC.

Centre administratif
Administrative center

207, route 295
Dégelis (Québec)
Canada G5T 1R1

Tél. : (418) 853-2566
Fax : (418) 853-2569
www.groupgds.com

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Group GDS is a lumber producer in the province of Quebec, family owned since 1947, and partner with CN for numbers of years now. We ship each week from our mill in Matane, Qc directly with the CN to all over the North America.

Group GDS supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of lumber from Matane to Kansas City and Texas.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Group GDS unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Group GDS also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Group GDS is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Frederic Deschenes
Director of Sales and Logistics

April 28, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

The Hamilton Chamber of Commerce is Hamilton, Ontario's oldest institution and voice of business, bringing together 1,000 organizations that focus on strengthening the economic engine of our community. CN has always been a major contributor to and supporter of that mission.

We support CN's acquisition of KCS not just because it's an incredible partner in every community in which it does business, but also because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would be greatly beneficial to continental trade. CN's strong track record of success with superior service, intermodal operability and safety gives us confidence that a combined CN-KCS would be best positioned to serve the needs of businesses across the US, Canada and Mexico. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Hamilton is strategically positioned at the western end of Lake Ontario, a gateway to the Greater Toronto Area to the north and our largest trading partner, the United States, to the east. We are blessed with great air and sea ports, major highways and railways, and have been federally designated as a Foreign Trade Zone (FTZ) point. CN, which has a large railyard on our harbor, is an important element to our positioning as a community with major intermodal opportunities.

CN has always acted as responsive and responsible community partners, and have been long-time partners in strengthening the Chamber and our local business community. You can be sure that they will bring that same ethos into every community in which it will operate.

The Hamilton Chamber of Commerce is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Keanin Loomis
President & CEO

cc: Parties of Record

120 King Street West
Plaza Level
Hamilton, ON L8P 4V2
www.hamiltonchamber.ca

Office: (905) 522-1151
Fax: (905) 522-1154
hcc@hamiltonchamber.ca





IRON HORSE ENERGY SERVICES

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Iron Horse Energy Services is a Canadian oil and gas service provider in Western Canada that ships sand from USA to Canada year-round. CN Rail service has been a proven rail service and transportation partner for many years for Iron Horse and our clients.

Iron Horse Energy Services supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Iron Horse Energy Services imports frac sand from the USA into Western Canada utilizing many different terminals for destination into Western Canada. CN expansion with the acquisition of KCS would streamline transportation of import frac sand into Western Canada.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of frac sand from Eastern US States to Western Canada.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

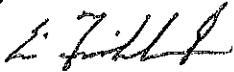
Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Iron Horse Energy Services unequivocally supports of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Iron Horse Energy Services also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Iron Horse Energy Services is confident in and strongly supports CN's proposed acquisition of KCS for all the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Eric Fischbuch
Executive VP



cc: Parties of Record

April 29, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Jack Cooper CT Services has had a relationship with the CN Railroad for nearly 4 decades. We lease a property from the CN, in Dearborn, MI where used vehicles are shipped on multi-level railcars to destinations in the Eastern and Central sections of the United States.

Jack Cooper CT Services supports CN's acquisition of the KCS as it would provide direct end-to-end single-owner service to more of the destinations to where we have shipping needs. I believe this will cause network efficiencies with regards to transit times, increased competition where rate improvement would be the result, and ultimately improve the automotive multilevel supply pipeline.

Jack Cooper CT Services is confident in and supports CN's proposed acquisition of KCS for all of the reasons stated above. We hope to see this new railway soon in operation.

Sincerely,



Mark T Kreger
President



KAMLOOPS CHAMBER
OF COMMERCE

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

The Kamloops Chamber of Commerce is proud to be a partner of Canadian National Railway Company (CN). Our Chamber supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help our members to win in their markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs and those of our members. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create a network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option. This would enhance our member's ability to be competitive in the markets in which they operate, benefiting shipments of goods and materials to and from Kamloops.

We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

The Kamloops Chamber of Commerce is confident in and supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Dan Carroll
President of the Board of Directors, Kamloops Chamber of Commerce



19 Mills Drive, Goodwood, Nova Scotia B3T 1P3

Phone: (902) 876-8001

Fax : (902) 876-8003

Email: sales@ttr-i.ca

Website : www.ttr-i.ca

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

M&J Total Transport and Rigging Inc. (TTR) is a leader in providing heavy equipment transportation logistics of project and dimensional cargo in Canada and the US, and has had a long standing business relationship with CN. TTR has been satisfied with CN's service and customer support.

TTR supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

TTR depends on rail transportation to handle many large pieces of dimensional project cargo, such as transformers, generators and wind turbine components. Rail offers a feasible alternative to over the road, and in some cases, rail is the only option.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

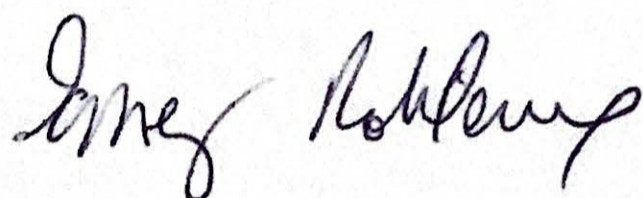
- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of dimensional project cargo to and from Mexico.
- A combined CN-KCS will provide new, more efficient and reliable rail service options. This will strengthen competition against the other, larger rail carriers and trucks that serve our markets.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. TTR unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, TTR also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

TTR is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Emery Robidoux
Manager Rail Division
M&J Total Transport and Rigging Inc.

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Martin Product Sales is an asphalt and fuel oil supplier to construction contractors, cruise ships and our own wholesale terminals across the United States. We have plants in Nebraska, Texas and Florida with our headquarters in Houston. All of our locations are supplied by rail. Omaha terminal is serviced by the CN and one our Beaumont terminals is serviced by KCS.

Martin Product Sales supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of asphalt from Beaumont to our Texas and Omaha terminals and to wholesalers in Mexico.

- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Martin Product Sales unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Martin Product Sales also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Martin Product Sales is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Martin Product Sales
Edward Shaw III

The image shows two handwritten signatures in black ink. The signature on the left is a stylized, cursive 'E' with a horizontal line at the bottom. The signature on the right is a more complex, cursive signature that appears to be 'E. Shaw III'.

cc: Parties of Record



1940 Brookside Blvd., Winnipeg, MB R3C 2E6 Ph: 204-421-6275 Fax: 204-697-0972
www.navkintransport.com

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Navkin Transport Ltd. is a supplier of goods and services for Trans-x and also TX Logistics moving goods all across Canada and the US since 2016.

Navkin Transport Ltd. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Navkin Transport Ltd. Uses methods of road transportation including heated, refrigerated and dry good services.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of general commodities from Canada to the US and Canada to Mexico
- CN's significant experience providing seamless intermodal service throughout their network and across borders.




1940 Brookside Blvd., Winnipeg, MB R3C 2E6 Ph: 204-421-6275 Fax: 204-697-0972
www.navkintransport.com

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Navkin Transport Ltd unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Navkin Transport Ltd also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Navkin Transport Ltd is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,


Harvey Greenberg
General Manager

ROCKWOOL Inc

Fulton Brady
Director of Procurement North America
8024 Esquesing line
Milton Ontario

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

The ROCKWOOL Group is the world's leading manufacturer of stone wool insulation. We offer a full range of high-performing and sustainable insulation products for the construction industry. We produce products that are made from stone - one of the earth's most abundant natural resources. We have facilities across North America and ship with CN throughout Canada. ROCKWOOL Group is a long standing partner with CN

ROCKWOOL Group supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

ROCKWOOL Group uses intermodal rail services door to door with CN today in North America, but also has full truckload shipments within Canada and between Canada and US today, as well as carload shipments of raw materials and a global reach.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of our products within North America.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. ROCKWOOL Group unequivocally supports approval of CN's voting trust. We believe CN's proposed

voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, ROCKWOOL Group also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

ROCKWOOL Group is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to read 'F. Brady', written in a cursive style.

Fulton Brady
Director of Procurement
Rockwool Inc



May 3, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Rycroft Reload is strategically situated in the center of the Northern Alberta/North East BC agricultural heart land. We are a third party transload company primarily moving agricultural commodities out of the region for small and large scale producers.

Rycroft Reload supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about



this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

Organic oats, canola, cereal grains, peas and wheat are all essentially shut out of the markets to the south by the delays in transportation. If these products do move south they are devalued by the length of time and costs associated with the numerous rail lines that are necessary to cross to get to these markets.

To ensure fair and transparent review of CN's voting trust, Rycroft Reload also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Rycroft Reload is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Rycroft Reload
Rhonda Side
Director

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Sky Eye Measurement Inc. is an energy transfer solutions company. We design, build and manufacture transloading equipment for the safe transfer of hydrocarbons. A large portion of our equipment is designed to facilitate the transfer of hydrocarbons from rail to truck or truck to rail across North America.

Sky Eye Measurement Inc. supports CNR's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner, and more direct service for North-South trade.

We believe that a combination of CNR and KCS would help us to win in our markets. CNR's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CNR-KCS would be best positioned to serve our needs. Additionally, CNR's successful track record of acquisitions over the past 25+ years also provides assurance that CNR will effectively and seamlessly be able to integrate and partner with KCS.

A large portion of our equipment is designed to facilitate the transfer of hydrocarbons from rail to truck or truck to rail across North America. CNR is a valued supply chain partner in the movements of these products.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer, and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CNR-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- CNR's significant experience providing seamless intermodal service throughout their network and across borders.
- The combined company would help us move products to new markets through possible new export ports in Mexico.

Sky Eye Measurement Inc. is confident in and strongly supports CNR's proposed acquisition of KCS for all the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to be "Richard Hansen", with a horizontal line extending to the right.

Richard Hansen
President

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Sleeman Breweries is a rail shipper in the North American market and has looked at opportunities to work direct with CN in the past, particularly as a carrier for transportation of intermodal full loads across Canada. Sleeman Breweries supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Today, Sleeman Breweries uses intermodal in Canada but is continually looking and evaluating to convert OTR business (finished food goods and Raw Material) from and to the US and Canada, to reduce costs and carbon footprint. Having seamless Rail options and the ability to pull in raw materials and ship out finished goods to distribution sites will allow Sleeman Breweries to be more competitive and enhance the supply chain.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of finished consumer package goods from the Mid-West US to the South, including Mexico.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.
- We are not afraid to compete, more competition lowers cost and makes manufacturers more competitive.
- KCS and CN have very little overlap (approximately 1 percent of our combined network) and several connection points which will facilitate the combined railway to create new innovative transportation solutions that help customers reach new desirable markets directly and economically – we win when our customers win.

- It Allows companies to maintain cost and competitive advantage, improve cycle times to reduce fleet requirements. Direct rail service is more competitive than interline rail service.
- The merger will provide seamless North South connectivity which help further integrate North American supply chains
- Additionally, CN has a record of superior service at the borders, as well as more experience and greater success with intermodal, reducing friction for customers across geographies and transportation modes, that it would leverage and apply to KCS's business.
- Rail investment generates collaboration and business development opportunities
- The greater use of combined transport helps lower transportation costs by allowing each mode to be used for the portion of the trip to which it is best suited and also helps reduce emissions, traffic congestion, accidents and the burden on overstressed transportation infrastructure

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Sleeman Breweries unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Sleeman Breweries also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids

Sleeman Breweries is confident in and strongly supports CN's proposed acquisition of KCS for all the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

JOE MCCARNEY

SR. MANAGER WAREHOUSE & DISTRIBUTION

551 CLAIR ROAD WEST, GUELPH, ONTARIO N1L 0H7
TEL 519.826-5442 FAX 519.822.1834

JMCCARNEY@SLEEMAN.CA



PROUD TO BE ONE OF,
 WATERLOO AREA'S TOP EMPLOYERS 2020,
 CANADA'S GREENEST EMPLOYERS 2019

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Soprema inc. is doing business with CN for several years and we are globally satisfied with the service.

Soprema inc. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Sustainable development and reducing GHG emissions is an integral part of our mission. We prioritize the shipment of our orders by intermodal mode, whether in the Western Canada, USA and to Mexico.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our Outbound/Inbound shipments of Western Canada, USA and Outbound Mexico.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.
- Increase transportation opportunities for our shipping points that we need to serve.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Soprema inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Soprema inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Soprema inc. is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Nathalie Hamel

Nathalie Hamel, CCLP
Logistics Director
Soprema Inc.

cc: Parties of Record



STERLING

May 4, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: **FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company**

Dear Ms. Brown:

Sterling Site Access Solutions, LLC is a preeminent supplier of products and services for right of way solutions used in the construction of power and energy related projects across the United States. Sterling uses CN railway as a turnkey solution provider for the operation of our private rail spur that provides Sterling with access to strategic raw materials and for the transportation of finished product to our customer job locations. Since 2015 we have operated with CN under an industry rail access agreement that has been instrumental to our success.

Sterling supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner, and more direct service for North-South trade. This merger will benefit us, our customers, and suppliers, and would potentially help us grow and reach more markets. Their success leads to our success.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

We currently rely mostly on trucks to move our product throughout the U.S. Rail access is important to us for long haul routes that often need to connect Chicago with the southern U.S. and Canada. The merger of CN/KCS would open additional avenues of transportation which could impact us significantly and certainly open new markets to us.

The combined company would create a network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer, and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about



this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our ability to ship TerraLam CLT mats and other ground protecting and site access solutions from Chicago, IL and Lufkin, TX to the rest of North America.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.
- The greater use of combined transportation helps lower transportation costs, which would be a strategic advantage for Sterling.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Sterling unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Sterling also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

We are confident in, and strongly support, CN's proposed acquisition of KCS for all the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Carter Sterling
CEO

cc: Parties of Record



405 S. Banker Street • P.O. Box 629 • Effingham, IL 62401-0629

Phone: (217) 342-9412 • FAX: (217) 347-5949

April 30, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

TOTAL GRAIN MARKETING, LLC is a grain cooperative located in southern to the central part of Illinois. We are owned by three farmer cooperatives, GROWMARK, SOUTH CENTRAL FS, and WABASH VALLEY SERVICE COMPANY. We operate thirty eight country grain elevators. We handle over eighty million bushels of grain for our farmers, of which over half is transported by rail.

TOTAL GRAIN MARKETING, LLC supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and mor direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

TOTAL GRAIN MARKETING, LLC ships over fifty percent of their bushels by rail. We ship on the CN, UP and the CSX. This combination of the CN/CKS could open new markets for our cooperative members and allow us to ship additional bushels by rail and allow our farmer owners to be more competitive in the marketplace.

The combined company would create a network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer, and more economical rail option for us. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of grain from Arcola, Lis, Neoga and Watson, IL to additional destination markets in the United States and Mexico.
- A combined CN-KCS will improve the North American transportation network and create a true USMCA railway.
- Allows companies to maintain cost and competitive advantage, improve cycle times to reduce fleet requirements. Direct rail service is more competitive than interline rail service.
- Customers of both companies would benefit from faster, safer, more direct, and more efficient service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. TOTAL GRAIN MARKETING unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, TOTAL GRAIN MARKETING also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

TOTAL GRAIN MARKETING is confident in and strongly supports CN's proposed acquisition of KCS for all the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Joseph L. Meinhart

CEO
South Central FS, Inc.
TOTAL GRAIN MARKETING, LLC



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Vicenza Energy is working with CN on new ways to safely and efficiently transport Bitumen from Canada to new markets. We currently ship Bitumen as a solid in specialized 20 foot containers and are working with CN to expand this from a trial concept to Operational status.

Vicenza Energy supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Vicenza Energy welcomes the merger as it would allow Vicenza a more direct rail route to move Bitumen as a solid to Gulf Coast markets. This would allow for the environmentally safe transport of Bitumen from Alberta to new and existing markets.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of Bitumen from Alberta to the Gulf Coast.

- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Vicenza Energy Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Vicenza Energy Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Vicenza Energy is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink that reads "Yuri Butler". The signature is written in a cursive, flowing style.

Yuri Butler
Partner – Vicenza Energy

Email: yuri@vicenza.energy

Phone: 403-651-2849

cc: Parties of Record



April 29, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Wallenius Wilhelmsen Solutions (WWS) supports CN's acquisition of KCS. The combined company would create a network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer, and more economical rail options for the North-South Trade.

CN's strong track record of success with safety and service in moving finished vehicles gives us confidence that a combined CN-KCS would be best positioned to serve the Auto Industry. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

WWS is confident in and supports CN's proposed acquisition of KCS for all the reasons stated above.

Sincerely,

A handwritten signature in blue ink, appearing to read 'John J. Felitto', with a long horizontal flourish extending to the right.

John J. Felitto
Senior Vice President
WW Solutions

WWL Vehicle Services Americas, Inc.

300 Interpace Parkway Suite A300
Parsippany, NJ 07054

EMAIL: John.Felitto@2wgloba.com
WEB ADDRESS: www.2wgloba.com

TELEPHONE: 201-505-5107

ADEPTUS U.S.A., Inc. • 999 Waterside Drive, Suite 2525, Norfolk, VA 23510 • Phone: (479) 202-7000

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Adeptus USA Inc. has been in partnership with CN since 2018, servicing our supply chain needs for importing lumber home improvement products from Brazil into major USA retailers.

Adeptus USA Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Adeptus USA Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Adeptus USA Inc. is proud of our 3 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Adeptus USA Inc.
Bryan Bergquist
Supply Chain Operations Officer



cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Advantage Solutions has an industry leading portfolio of retail services and help retailer drive growth through their marketing expertise. We have a strong relationship with TransX/ CN and use their services to move our products to western Canada. As a growing company we have been very pleased with the support from TransX/ CN to get our products to our customers in a safe and timely manner.

To ensure fair and transparent review of CN's voting trust, Advantage Solutions also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Advantage Solutions is proud of our 19 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,
Khaled Souhani

Khaled Souhani

Supply Chain Manager

Advantage Solutions

O: +1 905-752-2876 |

khaled.souhani@advantagesolutions.net

cc: Parties of Record



VIANDES AGRO INC.
3100, Côte-Vertu, Suite 210
St-Laurent (Québec) H4R 2J8

Tél. : 514 335-6606
Fax : 514 335-6621

AGRO MEAT INC

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Agro Meat Inc has been doing business with TransX 15 years plus. They handle our LTL and Rail shipments across Canada. This is a huge part of our business and we would not trust any another carrier. Over the years we have developed and understanding and a business partnership that works best for both parties.

Agro Meat Inc supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

TransX handles all LTL and Rail shipments EAST to WEST and West to East, through Canada.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of Frozen Pork from Mexico to Canada.



VIANDES AGRO INC.
3100, Côte-Vertu, Suite 210
St-Laurent (Québec) H4R 2J8

Tél. : 514 335-6606
Fax : 514 335-6621

- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Agro Meat Inc unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Agro Meat Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Agro Meat Inc is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Kim Bartlett', is written over a light blue horizontal line.

Kim Bartlett
Logistic Manager

cc: Parties of Record

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company.

Dear Ms. Brown:

Agrocorp Processing Limited (APL), primarily a pulses processing and trading company, operates five processing Plants across Alberta and Saskatchewan provinces, Canada. APL has had a long relationship with CN for over the years, with CN handling goods from our Plants in Moose Jaw and Falher, taking them onwards to the ports/ destinations. CN customer-oriented service is an industry benchmark and we greatly appreciate the close working relationships we have with CN and the excellent services and support provided by Team CN.

APL unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, APL also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

APL is proud of our more than 10-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Navin Kumar Askaran
Acting CEO
Agrocorp Processing Limited

cc: Parties of Record

Moose Jaw, Saskatchewan
teammj@agrocorp.ca
Phone: (306) 693 8887

Cut Knife, Saskatchewan
cutknife@agrocorp.ca
Phone: (306) 398 2908

Vancouver, British Columbia
team@agrocorp.ca
Phone: (604) 681 8675

Innisfail, Alberta
innisfail@agrocorp.ca
Phone: (403) 227 1316

Falher, Alberta
falher@agrocorp.ca
Phone: (780) 837-8450



AUTHORIZED
LUBRICANTS
DISTRIBUTOR
MEXICO

APC ENGINEERING SA DE CV
MUTUALISMO 691 NTE COL. VETERANOS CADEREYTA JIM
N.L.MEXICO CP 67483 RFC: AEN110302M65 TEL: 828 1227840

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

APC Engineering SA de CV is distributor of Petro Canada Lubricants in the northern side of Mexico since 2012. In 2016 we started having business relationship with CN. We ship our products from Mississauga Canada to Monterrey Mx, and it has been a great service this past 5 years.

APC Engineering SA de CV unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, APC Engineering SA de CV also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

APC Engineering SA de CV is proud of our 5 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Rosendo De Jesus Garcia Sada
CEO

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Bailly's Transload is a private company that operates several rail served transload facilities in northern Alberta.

Bailly's Transload unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

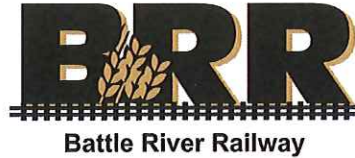
To ensure fair and transparent review of CN's voting trust, Bailly's Transload also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Bailly's Transload is proud of our 11 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Ryan Peterson
President

cc: Parties of Record



Box 128
Forestburg Alberta
T0B 1N0

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Battle River Railway (BRR) is a farmer owned shortline railway located in east central Alberta, Canada. We interchange with CN at Camrose AB. Our farmers and shippers rely on CN to get our products to the world, either direct via rail or by rail to tidewater.

BRR unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, BRR also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

BRR is proud of our 11 year relationship with CN and appreciates their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Matthew Enright
GM BRR

cc: Parties of Record



BELLE PULSES LTD.

Tony or Francis Gaudet

P.O. Box 65
1101 Main Street
Bellevue, Sask.
S0K 3Y0

Bellevue: (306)423-5202 or: 877-423-5202

Fax: (306)423-6212

GST#R100459833

Email: bellepulses@sasktel.net

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Belle Pulses Ltd, we have dealt with CN rail for many years, using the rail line for containers, intermodals, and railcar. We need CN for our business to expand to different markets, like the US states.

Belle Pulses Ltd, unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust Belle Pulses Ltd also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Belle Pulses Ltd is proud of our 40-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Francis Gaudet
Secretary / Treasurer

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: **FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company**

Dear Ms. Brown:

Beverage World is a customer of CN and TransX, shipping intermodal to Western Canada currently. Overall, we are very satisfied with the level of service that we've received and we have maintained an excellent relationship over the years.

Beverage World unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders through creating the opportunity for them to make a fair and informed decision when choosing between the competing offers as well as shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure a fair and transparent review of CN's voting trust, Beverage World also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for both bids.

Beverage World is proud of our 5 year relationship with CN and TransX and appreciates their outreach to us since April 20th regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to be 'Stefan Kergl', written over a large, stylized circular flourish.

Stefan Kergl, Vice President
Beverage World Inc.
T. 905-643-7713 Ext. 223

www.beverageworld.ca www.thepopshoppe.com #thepopshoppe #popshoppe
Follow Us On Twitter: @beverageworldca Follow Us On Instagram: @thepopshoppecanada



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

BeyondTalent provides professional services unlocking individual and organizational talent. We run a number of different training workshops for CN.

BeyondTalent supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. BeyondTalent unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, BeyondTalent also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

BeyondTalent is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to read 'Louis Katzman', written over a horizontal line.

Louis Katzman
Managing Director
louis.katzman@beyondtalent.net

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Blue Sky Agrisource is a National Supplier of Anhydrous Ammonia to Industrial and Agriculture Markets. We ship Anhydrous Ammonia from our Pascagoula, MS plant throughout the Midwest of the U.S.

Blue Sky Agrisource supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Blue Sky Agrisource will be able to convert some current traffic moving via truck through a new seamless transportation system.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

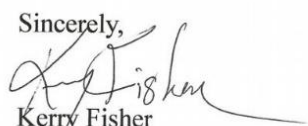
For example:

- Create new market reach for both sourcing of inbound and outbound opportunities for export of our products.
- The benefits from a faster, safer, more direct and more efficient service for North-South trade.
- We are uniquely positioned to offer a route that avoids the Chicago-congested area, a critical component of converting truck to rail and competing against other rail suppliers

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Blue Sky Agrisource unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Blue Sky Agrisource also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Blue Sky Agrisource is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Kerry Fisher
CEO, Blue Sky Agrisource

BridgePoint Shipper Support Letter

ATTENTION:

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings, Surface Transportation Board
395 E. Street, S.W. Washington, DC 20423-0001

Re:FD 36514, Canadian National Railway Company, Grand Trunk Corporation, CN's Rail Operating Subsidiaries—Control—Kansas City Southern, Kansas City Southern Railway Company, Gateway Eastern Railway Company, Texas Mexican Railway Company

My name is Anurag Arun and my business addresses(s): Toronto Office: Unit # 2, Building G, 20 Barnes Ct, Concord, L4K 4L4
GTA West Office: 6550 Danville Road, Mississauga, L5T 2S6. Western Canada Office & Terminal: 13508 - 163 St NW, Edmonton, AB, T5V 0B2. I am President of BridgePoint Logistics Inc. In my role, I am responsible for overseeing the operation and smooth functioning of the business.

BridgePoint uses CN for movement of general cargo, and we are satisfied with the service experience, thus far.

BridgePoint supports approval of the CN /KCS combination. The transaction would provide significant benefits that we are eager to see realized as soon as possible. For our perspective, the transaction promises to provide improved service options and invigorate transportation competition in the markets we serve. We are excited about the transaction because it will allow a combined CN KC to provide new, more efficient, and reliable rail service options. This will strengthen competition against the other, larger rail carriers and trucks that serve our markets and help with our Customers' needs.

BridgePoint supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner, and more direct service for North-South trade. We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS. The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer, and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. BridgePoint unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP. To ensure fair and transparent review of CN's voting trust, BridgePoint also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

CN's significant experience providing seamless intermodal service throughout their network and across borders.

BridgePoint is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Anurag Arun

Anurag Arun
CEO

sales@bpsupplychain.com Cell: 647 968 1913



Signed on: 03.05.2021



BUILDING PRODUCTS OF CANADA CORP.
LA CIE MATÉRIAUX DE CONSTRUCTION BP CANADA

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Building Products of Canada Corp is a current customer of CN, shipping intermodal containers and railcars on various lanes between Canada and the U.S. Our relationship with CN is long standing and we see CN as a partner for growth.

Building Products of Canada Corp unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Building Products of Canada Corp also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Building Products of Canada is proud of our long-term relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink that reads 'Diana Gavrilă'. The signature is written in a cursive, flowing style.

Diana Gavrilă
Purchasing Director

cc: Parties of Record



**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

CALFRAC WELL SERVICES LTD is a leading independent global provider of specialized oilfield services. My name is Chris Gall and as the Vice President, Global Supply Chain, I am responsible for selection and management of suppliers as well as the effective logistic, transportation and distribution of materials and services across Calfrac's global operations.

Calfrac Well Services Ltd unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust Calfrac Well Services Ltd also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Calfrac Well Services Ltd is proud of our 10 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Chris Gall
VP, Global Supply Chain

cc: Parties of Record

May 3, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

My name is Bruce Rodgers and I am the Executive Director of the Canadian International Freight Forwarders Association (CIFFA). Our association represents the interests of the freight forwarding industry in Canada.

CIFFA unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, CIFFA also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

CIFFA is proud of our long-standing relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Bruce Rodgers
Executive Director

cc: Parties of Record



CLN INDUSTRIES INTERNATIONAL INC.

Levis, Quebec, Canada, May 4th, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

CLN INDUSTRIES INTERNATIONAL INC. is an important partner for CN, operating a 40-acres transloading facility and car storage yard serving several industries in Eastern Canada.

CLN INDUSTRIES INTERNATIONAL INC. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of plastic pellets coming from Texas and being transloaded into our yard.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

- Bigger competitive market for long-term railcar storage, providing a wider choice of yards to park railcars into for North American railcar fleet managers.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. CLN INDUSTRIES INTERNATIONAL INC unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, CLN INDUSTRIES INTERNATIONAL INC also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

CLN INDUSTRIES INTERNATIONAL INC is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Pascal Robitaille, CPA
General Manager

cc: Parties of Record



120 Prosperous Place, Ste 100
Lexington, KY 40509
(859) 469-6818

www.arq.com

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Corbin Project LLC, a Subsidiary of Arq, LLC is a long term customer with CN to move our 5 pack well cars from our plant in Corbin down to IMTT St Rose on daily manifest train runs. To date CN has been an excellent service provider with strong liaison skills, and understanding of the importance of punctual regular service.

Corbin Project LLC unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Corbin Project LLC also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Corbin Project LLC is proud of our 2 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read 'R. William West', written over a horizontal line.

R. William West, President
Corbin Project LLC

cc: Parties of Record



**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Dairy Fountain and Fountain Food and Beverage is a manufacture of dairy products and ships across Canada and into the US. We have a strong relationship with TransX/ CN and use their services to move our products. They have outstanding service and have helped us expand our market shares where we operate.

To ensure fair and transparent review of CN's voting trust, Dairy Fountain and Fountain Food and Beverage also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Dairy Fountain is proud of our 1 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,
Murat Uslu

A handwritten signature in black ink, appearing to read 'Murat Uslu', is written above a horizontal line.

President

Fountain Food and Beverages Ltd.
Dairy Fountain Inc.

1080 Fewster Dr Unit 14

Mississauga, ON L4W 2T2 CANADA

T : 1 905 238 0000

T/F : 1 888 553 2479

info@dairyfountain.com

www.dairyfountain.com

cc: Parties of Record

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Eco-Ferroviaire is specialized in Operating rules training and have been qualifying both CN operating crews and employees from CN customers on industrial sites.

Eco-Ferroviaire unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust Eco-Ferroviaire also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Eco-Ferroviaire is proud of our two (2) year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Sébastien Tremblay
PRESIDENT



Alain Beaupré
DIRECTOR TRAINING AND DEVELOPMENT

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Essex Hybrid Seed Company owns and leases railcars in both Canada and the United States. We support a combined CN – KCS railroad. This initiative will streamline the interchange of rail traffic and add competitive options into major markets located in the US South West. Furthermore, we believe a single railroad operating between Canada, the United States and Mexico will expand market opportunities for our business.

We support approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure a fair and transparent review of CN's voting trust, we also support CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Essex Hybrid is proud of our strategic partnership with CN and appreciate their outreach to us since April 20, 2021 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Tom Pogue
President & CEO



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: **FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company**

Dear Ms. Brown:

Fine Choice Foods LTD has been a customer of TRANSX for more than 5 years and we are very satisfied with the Transportation services provided, especially for INTERMODAL MODE OF TRANSPORTATION.

Fine Choice Foods LTD, supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Fine Choice Foods LTD, unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Fine Choice Foods also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Fine Choice Foods is proud of our 5 years relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Alfredo Wong (SCMP, CCLP, MBA)

Logistics Planner

Fine Choice Foods

23011 Fraserwood Way, Richmond BC, V6V 3B3

phone:(604)522-3110 Ext. 226

www.finechoicefoods.com



Raj Dhillon

VP Supply Chain

Fine Choice Foods

23011 Fraserwood Way, Richmond BC, V6V 3B3

phone: (604) 374-1487

www.finechoicefoods.com



**FRONTIER
CARGO
SERVICE**

MAY 05th, 2021

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

FRONTIER CARGO SERVICE SA de CV is a company with business relationships with CN Company for 3 years ago and we are very satisfied.

FRONTIER CARGO SERVICE SA DE CV unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, FRONTIER CARGO SERVICE SA DE CV also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

FRONTIER CARGO SERVICE SA DE CV is proud of our three year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Víctor Hugo Velázquez Rivero.
Development Business
FRONTIER CARGO SERVICE SA de CV

cc: Parties of Record

 **fcs-mex.com**

 Oficina: (55) 4444-2165
(55) 6650-3853

 Av. de las Granjas 113 Int. Y,
Jardin Azpeitia, Azcapotztlaco, 02530, CDMX

Think global...



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Good Food For Good Inc. is a manufacture of sauces and condiment products and ships across Canada and into the US. We have a strong relationship with TransX/ CN and use their services to move our products to western Canada and into the US. As a growing company we have been very pleased with the support from TransX/ CN to get our products to our customers in a safe and timely manner.


To ensure fair and transparent review of CN's voting trust, Good Food for Good also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Good Food for Good inc.. is proud of our 1 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Prashant Dube

Director

A handwritten signature in black ink, appearing to read 'Prashant Dube', is written over a horizontal line that spans the width of the signature area.

Good Food For Good

M: (647) 680 8058

E: prashant@goodfoodforgood.ca

www.goodfoodforgood.ca

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

GroundLinx Logistics Ltd. is utilizing CN for intermodal movements of key materials across Canada and into the United States.

GroundLinx Logistics Ltd. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, GroundLinx also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

GroundLinx Logistics Ltd. is proud of our 2 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink that reads "Gavin Pearson".

Gavin Pearson
Vice President
GroundLinx Logistics Ltd.

cc: Chris Prendergast – VP – GroundLinx Logistics Ltd.



**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Hopewell Group of Companies is a long-standing customer of CN/TransX services.

Hopewell unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Hopewell also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Hopewell is proud of our relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Kevin Roy", written over a horizontal line.

Kevin Roy
Transportation Manager
Hopewell Logistics Inc.
255 Chrysler Dr. Unit 3 Suite B.
Brampton, ON L6S 6C8
email: kroy@hoplog.com

cc: Parties of Record

ITONICS GmbH | Emilienstr. 9 | D-90489 Nürnberg

Cynthia T. Brown
 Chief, Section of Administration
 Office of Proceedings
 Surface Transportation Board
 395 E. Street, S.W.
 Washington, DC 20423-0001

May 4th, 2021

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown,

ITONICS is software provider of CN's End-to-End Innovation Management Software Platform since April 2021.

ITONICS supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. ITONICS unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, ITONICS also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

ITONICS is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

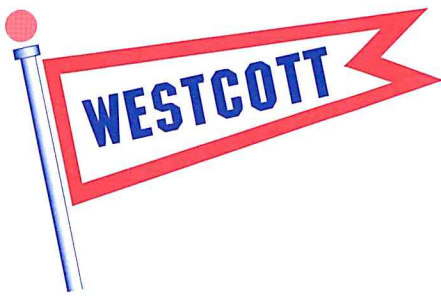
Sebastian Pfingsten
 Director of Sales

ITONICS GmbH
 Dr. Michael Durst
 Emilienstr. 9
 D-90489 Nürnberg

T +49 911 60060550
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 contact@itonics.de
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Amtsgericht Nürnberg
 HRB 27921
 Ust-IdNr. DE264438014

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ESTABLISHED 1874

SERVING THE MARINE INDUSTRY

THE J.W. WESTCOTT CO.

12 24TH STREET
DETROIT, MICHIGAN 48222
(313) 496-0555 • FAX (313) 496-0628

M/V J.W. WESTCOTT II
M/V JOSEPH J. HOGAN

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

J. W. Westcott Company, established in 1874, serves the maritime industry in delivering goods and personnel to and from shore. While we are best known for our carrier contract with the United States Postal Service, which was awarded in 1948, we have diversified into many new areas. Recognizing a need for deliveries to vessels at docks the Westcott is now able to accommodate deliveries of anything from vital mechanical parts to sundries required by crew with our truck to many ports around Michigan, Ohio, Indiana and Illinois. We provide shore to ship deliveries of mail, crew, sundries and any type of equipment. J. W. Westcott Company has a partnership that goes back many years with CN, and they are a vital multimodal transportation supply chain provider.


J. W. Westcott Company's relationship with CN is strong and we are integrated with them as a viable business partner benefitting both of our companies as well as CN's customers. CN's service commitment is a standard that the industry should be compared to. Their focus on understanding our business and transportation requirements is why we are a success with our supply chain requirements.

J.W. Westcott unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, J. W. Westcott Company also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

J. W. Westcott Company is proud of our multi-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,


James Hogan
President



JCMB Technology Inc.

195 St-François Xavier
Delson, Qc
J5B 1X7
Canada

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

JCMB Technology provides GIS data consolidation and GIS data certification services to Canadian National Railway Company since 2012 for the implementation and deployment of PTC.

JCMB Technology supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. JCMB Technology unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, JCMB Technology also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

JCMB Technology is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,


Yvan Chaine
President

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

LGP Energy Inc. is a valued CN customer, we have grown over the years and are always looking at new opportunities and have built a good reputation with a class one transport company LGP Energy Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, LGP Energy Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

LGP Energy Inc. is proud of our 9-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Daniel Lajoie".

Daniel Lajoie
General Manager

cc: Parties



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Linear Grain Inc is an agricultural commodities trading company involved in storing, shipping and receiving bulk agricultural commodities such as grains, oilseeds, feed ingredients and fertilizers. Our supply chain extends all over North America for the various products that we merchandise. CN has been an excellent logistics partner for over fifty years and we have built a solid working relationship with CN as our main class 1 railway that we work with.

Linear Grain Inc unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Linear Grain Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Since 1968, Linear Grain Inc, among our other family businesses, have had a shipping/receiving relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ryan McKnight', written over a horizontal line.

Ryan McKnight
President and Merchandising Manager

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Livingston Transportation Inc. is an automotive supply chain leader supporting the flow of finished vehicles from rail to truck for delivery to the final customer as well as utilizing rail and truck for movement of personal vehicles within Canada and from Canada to the US.

Livingston Transportation Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Livingston Transportation Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Livingston Transportation Inc. is proud of our 25-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

A handwritten signature in black ink, appearing to read "Domenic Santini".

Sincerely,

Domenic Santini

Vice President and General Manager Vehicle Transportation Services
Livingston International

cc: Parties of Record



5/3/21

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Logistic Dynamics LLC is a current customer of both the CN and KCS and our partnership allows for us to smoothly and efficiently ship customer orders through out Canada, Mexico and the United States.

Logistic Dynamics LLC unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Logistic Dynamics LLC also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Logistic Dynamics LLC is proud of our multiple year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read 'William R. Barbour'. The signature is fluid and cursive.

William R Barbour
Executive Vice President

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Magotteaux works in close relationship with CN moving grinding media from Quebec to Western Canada, US and Mexico.

Magotteaux unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Magotteaux also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Magotteaux is proud of our more than 5 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Nathalie Labranche
Supply chain specialist North America
MAGOTTEAUX

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Manitoulin Global Forwarding is a customer of CN shipping across Canada for our valued customers.

Manitoulin Global Forwarding unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Manitoulin Global Forwarding also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Manitoulin Global Forwarding is proud of our 20 plus year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Dwayne Hihn", written over a white background.

Dwayne Hihn – President Manitoulin Non Asset Group

cc: Parties of Record

Shipping Your World™



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Manitoulin Transport is a customer of CN shipping across Canada for our valued customers.

Manitoulin Transport unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Manitoulin Transport also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Manitoulin Transport is proud of our 20 plus year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink that reads "Sal Brunetti". The signature is written in a cursive style with a long, sweeping underline.

Sal Brunetti – Director of Pricing

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Maple Leaf Foods is a Canadian consumer packaged meats company based out of Mississauga, Ontario. With demand for our products around the world, we partner with CN to facilitate the movement of frozen meats across North America. With production across Canada, we rely on partners like CN to support our customer base in Mexico and the greater international market in ensure Maple Leaf Foods product delivers to consumers in line with our core values focus on industry leading sustainability practices

Maple Leaf Foods unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Maple Leaf Foods also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Maple Leaf Foods is proud of our 5-year+ relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in blue ink, appearing to read "Kevin Riley", with a long horizontal flourish extending to the right.

Kevin Riley
VP Transportation & Distribution



MAPLE LEAF
Distribution Services

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

MapleLeaf Distribution Services, Inc. is a Third-Party Logistics provider located in Massachusetts. The facility is serviced directly by the New England Central Railroad, a Genesee & Wyoming Company. Our rail sided location has been a strategic end point for distribution of dense products such as paper, pulp & metals being shipped via boxcar originating throughout Canada via the CN since 1990. MapleLeaf Distribution has been recently awarded additional business of redistributing of a specialty paper which is shipping via boxcar originating in Mexico on the KCS.

MapleLeaf Distribution Services, Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, MapleLeaf Distribution Services, Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

MapleLeaf Distribution Services, Inc. is proud of our 20 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Timothy J Amalfa

Vice President

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Matagami's transloading facility is the main hub between northern Quebec mining district and the railway in North America. We've been working with the CN for more than three decades for concrete and strategic parts of the main hydroelectric complex of the James Bay. We are highly involved in the new lithium market 'cause there is many world class deposit in our region and we need to connect with end users. Working with the CN means we get significant experience providing seamless intermodal service throughout their network and across borders.

Matagami supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Matagami unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Matagami also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Matagami is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,


Daniel Cliche
General manager
DC/sr

cc: Parties of Record



McCain Foods USA Inc.

1 Tower Lane, Oakbrook Terrace, IL 60181, United States

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

McCain Foods has partnered with CN and their affiliates to move finished product and raw materials across Canada for over 15 years.

McCain Foods unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, McCain Foods also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

McCain Foods is proud of our +15 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,
Ramiro Marin

Ramiro Marin

Director – Procurement Logistics
Ramiro.marin@mccain.com



T O M O R R O W ' S T E C H N O L O G Y T O D A Y

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

May 4, 2021

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

NASCENT Technology has provided and maintained our Automated Gate Solutions across CN's US and Canadian rail facilities for over a decade. As a long time provider to both CN and KCS, we've experienced first-hand each organization's forward thinking and collaborative cultures.

NASCENT supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. NASCENT unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, NASCENT also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

NASCENT is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.



T O M O R R O W ' S T E C H N O L O G Y T O D A Y

Sincerely,

A handwritten signature in black ink, appearing to read "Ray West", with a long horizontal flourish extending to the right.

Ray West
President & CEO
NASCENT Technology, LLC

5/4/21

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

National Silicates is and it was permanently in contract with CN for running of more than 700 rail cars per year with chemical product between Canada to US and vice versa.

National Silicates unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, National Silicates also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

National Silicates is proud of our 70 years relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Mike Vinca,
Purchasing and Logistics Manager
National Silicates
Ph: 416 255 7771 ext. 148

A handwritten signature in black ink, appearing to read "Mike Vinca", followed by a horizontal line.

cc: Parties of Record

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

OEC Group is a global logistics provider with operations on 6 continents. We are longstanding loyal customers of CN and use their Intermodal services in Canada from Coast to Coast. Our relationship with CN spans 37 years and has grown year after year.

OEC Group unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, OEC Group also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

OEC Group is proud of our 37-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Landon Bibeau
Chief Marketing Officer

cc: Parties of Record



821 Aubrey Avenue, Ste. B1
Ardmore, PA 19003

Monday, May 3, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Oleum Energy Solutions, LLC (hereinafter "Oleum") was founded at the beginning of 2014 to provide supply chain management services primarily to the Oil and Gas Industry, and we have been working closely with the Canadian National Railway Company (hereinafter "CN") since then. Beyond shipping with CN, our company and team has worked hand-in-hand with CN on terminal operations and expansion, as well as identifying both new and changing markets into which we could collectively deliver high-value service to mutual clients. CN and Oleum have worked together throughout North America, but with a majority of business moving from the United States into Canada. Our relationship with CN is a close one, and that is by choice. Much of our business and many of our shipping routes allow for access to other railroads, including the Canadian Pacific Railway. However, our team – which boasts a combined 30+ years of "railroading" experience – consistently chooses CN due to the high level of service, responsiveness, and competitiveness that the company and its teams provide us.

We support approval of CN's voting trust which benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers, and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure a fair and transparent review, and a level playing field for the bids, we also support CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust; and that the review process include a brief public comment period.

The CN's requests demonstrate the customer-focused approach to business that we've experienced in our 7 year relationship, and we appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination.

We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

As a customer and partner of the CN, we are grateful to be able to voice our support, hope for an outcome in favor of this unique "win-win" combination.

Sincerely,



Bryan Hurtado CEO and Founder

cc: All Parties of Record

OVERTURE

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Overture Promotions is an award-winning promotional merchandise agency and has been the contracted supplier to CN since 2001. Overture provides a full suite of services to CN, including: a custom-built webstore, inventory/fulfillment and kitting, along with merchandise that supports CN's safety initiatives, special events, tradeshow and special recognition. When the COVID pandemic started, Overture also helped procure substantial quantities of PPE to CN, all of which was fully-compliant product that met/exceeded regulatory safety guidelines.

Overture Promotions supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Overture Promotions unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Overture Promotions also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Overture Promotions is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

Cynthia Lavin

Cynthia Lavin
Vice President, Sales



PRAIRIE RIVER MINERALS LLC

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Prairie River Minerals is a burgeoning iron ore shipper with CN in Minnesota. We are developing a long-term plan to recover marketable iron ore materials from existing natural ore waste rock stockpiles and utilizing CN's local dock services for furtherance to markets.

Prairie River Minerals unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Prairie River Minerals also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Prairie River Minerals is proud of our new relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the

Prairie River Minerals, LLC
415 NW 8th Ave, Grand Rapids, MN 55744

customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink that reads "Lawrence Sutherland". The signature is written in a cursive style with a large, prominent initial "L".

Lawrence Sutherland
CEO – Prairie River Minerals

cc: Parties of Record



Premier Cooperative, Inc.
2104 W. Park Court, Champaign, Illinois 61821
Ph. (217) 355-1983 Fax (217) 599-0287

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Premier Cooperative Inc. operates two significant rail facilities on the CN located in Rantoul IL and Thomasboro IL. Market access is the most important part of our business that provides the best opportunities for our local producers. The CN railroad currently provides that market access and adding the KCS will greatly improve that. The CN has a long history of providing our company with strong customer service and market access that helps our Co-Op improve the financial success of the farmers we serve.

Premier unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Premier also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Premier is proud of our 12-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.



Premier Cooperative, Inc.
2104 W. Park Court, Champaign, Illinois 61821
Ph. (217) 355-1983 Fax (217) 599-0287

Sincerely,

Tim Hughes
Chief Executive Officer
Premier Cooperative Inc



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Priam Logistics Inc. is a full-service freight management company. We handle shipment of all sizes to all points in Canada and the US. We current move Intermodal shipment of grain and animal feed to all points from Manitoba to multiple points in eastern Canada. We have had a very positive long-term relationship with CN.

Priam Logistics Inc. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

There are several opportunities that are currently not logistically sound to move on a rail service. Most of this business is either not being awarded to us or it is moving over the over the road. A CN/KCS merger would allow us win more business and give us more options for rail rather that over the road.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of grain and animal feed from Manitoba and Saskatchewan to Texas and Mexico
- CN's significant experience providing seamless intermodal service throughout their network and across borders.
- We also have opportunities where the cost of shipping some of our lower cost commodities to longer distances are not currently feasible. Any more cost effective and more operationally sound transportation would allow us to reach new markets.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Priam Logistics Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Priam Logistics Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Priam Logistics Inc. is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Troy Wasmuth
President

Priam Logistics Inc.,



335 Connie Crescent
Concord, Ontario L4K 5R2

416.332.4900
416.987.9292

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Primetime is looking to work with CN on several opportunities across North America. The potential of these new reaches because of the proposed CN-KCS network could and would create new opportunities to further allow Primetime to meet its expectations on growth projections to better serve our customers.

Primetime unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust Primetime also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Primetime is proud of our partnership with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Prime Time Messenger Inc.

Daniel Vella
Senior Vice President

cc: Parties of Record





The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Propane Levac Propane Inc. is a valued CN customer, we have grown over the years and are always looking at new opportunities and have built a good reputation with a class one transport company Propane Levac Propane Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Propane Levac Propane Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Propane Levac Propane Inc. is proud of our 9-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Christian Levac", written over a horizontal line.

Christian Levac
Vice President

cc: Parties



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Honorable Ms. Brown:

Pro-Tech Group, LLC is pro-competition. As a global mobility company with extensive investments throughout North America we see the value in a combined network that would create an enhanced end-to-end single-operator service connecting our network to the ultimate consumer. Multi-modal, on-time transportation is critical to our success and believe a fair review to create more competition will allow faster, safer and more rail economical solutions in the future. It is in this spirit, that we provide support approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers. This will help avoid a lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure a fair and transparent review of CN's voting trust, Pro-Tech Group, LLC supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids, which we believe is a priority of the STB to ultimately enhance competition.

CN's voting trust, as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment demonstrates a customer-focused approach to business. We look forward to seeing a commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Earle B. Higgins, Sr

Earle B. Higgins, Sr.
Founder/Chairman & CEO
Pro-Tech Group, LLC
21555 Melrose Avenue, Suite 24
Southfield, Michigan 48075
cc: Parties of Record
(248) 910-5538



TAILOR-MADE SUCCESS

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

QSL America Inc is the parent company of numerous multimodal terminals in the United States with the largest being in Chicago and operating under North America Stevedoring Co. (NASCO). Since 2010, we have worked with CN on creating a transloading facility to assist in the movement of many commodities for North America and the United States for distribution into the Midwest and then throughout the country. In 2020, we handled over 10,000 rail cars transitioning to or from rail cars to other modes of transportation such as inland barge, truck or reload back to rail.

QSL America, Inc recently opened operations in the Gulf with 3 locations in Houston, TX and one in New Orleans, LA, all of whom are serviced by rail. We can easily see how our existing relationship and mutual customer base could allow us to recreate a similar multimodal facility in the south to compare to the NASCO location in Chicago but now include Mexico in addition to Canada for a truly North America multimodal transportation system for the benefit of all the rail carriers and the movement of commerce within the country.

QSL America, Inc unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, QSL America, Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

QSL America, Inc is proud of our 11 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their



TAILOR-MADE SUCCESS

request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, consisting of several overlapping, fluid strokes that form a cursive name.

Stephen H. Mosher
Executive Vice President



686335 Highway #2, Princeton, Ontario, Canada
N0J1V0
1-888-997-0993
scott@roslin.ca

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Roslin Enterprises Inc. is a shipper of Fats and Oils into the Southern US Markets. We have a large siding with CN and welcome further access to new markets that would come with the acquisition of KCS for CN Rail.

Roslin Enterprises Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Roslin Enterprises Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Roslin Enterprises Inc. is proud of our 1 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Scott Dennis", written over a large, light-colored oval shape.

Scott Dennis
President
cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

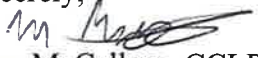
Rydex Freight Systems is a new customer of CN. We ship predominately throughout Canada; however, we continually look to explore new gateways with our respective customers.

Rydex Freight Systems unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Rydex Freight Systems also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Rydex Freight Systems is proud of our new relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,


Mike MaCallum, CCLP

President

Rydex Freight Systems, a div. of 709128 Ontario Inc.

6 Vata Court, Unit 3, Aurora, ON L4G 4B6
P.O. Box 101, Gormley, ON L0H 1G0
Tel: 416-961-7933 > Fax: 416-961-7930



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Sabretooth Global Logistics is a customer of CN and TransX, shipping intermodal to Western Canada currently. Overall, we are very satisfied with the level of service that we've received and we have maintained an excellent relationship over the years.

Sabretooth Global unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders through creating the opportunity for them to make a fair and informed decision when choosing between the competing offers as well as shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure a fair and transparent review of CN's voting trust, Sabretooth Global also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for both bids.

Sabretooth Global is proud of our 1 year relationship with CN and TransX and appreciates their outreach to us since April 20th regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business which CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Ryan Cosley, President
Sabretooth Global Logistics
905-407-5556



Administration portuaire du Saguenay
6600, chemin du Quai-Marcel-Dionne
La Baie (Québec)
G7B 3N9
Tél. : 418 697-0250
Télec. : 418 697-0243
Courriel : info@portsaguenay.ca
Site Web : www.portsaguenay.ca

Saguenay Port Authority
6600 Quai-Marcel-Dionne Road
La Baie (Québec)
G7B 3N9
Tel. : 418 697-0250
Fax. : 418 697-0243
E-mail : info@portsaguenay.ca
Website : www.portsaguenay.ca

Saguenay, April 30, 2021

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

My name is Carl Laberge, President & CEO of the Saguenay Port Authority (Port of Saguenay). Port of Saguenay operates the Grande-Anse Marine Terminal, which is located in the municipality of La Baie in the City of Saguenay, province of Quebec, Canada. This terminal is used primarily for the transshipment of general cargoes, dry bulk and bulk liquids. The Port is renowned for the quality and availability of its infrastructure; with our terminals connecting with the CN network through a shortline, it allows industrial shippers to optimize their supply chains, reduce costs, increase production and concentrate on what they do best – running their business.

Port of Saguenay unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Port of Saguenay also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.



Canada

Port of Saguenay is proud of our decades-long relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Carl Laberge, P.Eng., M.Sc.A., MBA
President & Chief Executive Officer
Saguenay Port Authority

cc: Parties of Record





**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

La Société du Chemin de Fer de la Gaspésie (SCFG) works closely with CN to develop markets and ship rail traffic to/from Eastern Canada. SCFG network runs on over 200 miles of tracks and to transload facilities. Main commodities handled include forest products, cement and wind blades.

SCFG unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust SCFG also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

SCFG is proud of our numerous years relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Luc Levesque
Directeur general
418-392-5746
luc.levesques@SCFG.com

cc: Parties of Record



SERAFINA
ENERGY LTD.

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Serafina Energy Ltd. ("Serafina") is a Canadian energy producer with operations in Saskatchewan producing a non-dangerous or non-regulated good for the purposes of the Department of Transportation shipping classification. Serafina's product is highly sought after by a number of large oil refineries located on the USGC, most of which have direct connections to rail facilities served by CN and KCS. Serafina has been shipping our product with CN, and in most cases on to KCS, for the past 5 years and has been highly satisfied with CN and KCS's level of service. We are also particularly pleased with CN's commitment to ESG in every facet of their business which is important to Serafina when evaluating long-term partnerships.

Serafina unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Serafina also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Serafina is proud of our long-standing relationship with CN and appreciate their outreach to us since April 20th 2021 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business CN has shown since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

DocuSigned by:

283DE1E889AA41B...
John Lang-Hodge
President and CFO

SB SHARP BASE COLD STORAGE

SHARP BASE SHIPPING AND TRANSPORT (CANADA) LTD.

Office :

1/F 3456, Bridgeway Street, Vancouver

British Columbia, Canada V5K 1B6

Phn: (604) 689 8238 Fax : (604) 689 3111

Warehouse & Cold Storage –Customs Bonded

2/F, 3456 Bridgeway Street,

Vancouver, B.C. Canada V5K 1B6

Phn : (604)298 6969 Fax : (604) 298 8566

Web Site : www.sharpbase.com

Date : May 5 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Sharp Base Cold Storage is in the cold storage, transportation and freight forwarding business since 1979 and we worked with CN in shipping our shipments especially the fresh and frozen products from West Coast to East Coast for many years (over 10 years) . In those years, CN built a lots of new refrigerated equipment and this helped us to distribute the products for the supply chains in a most accuracy and efficiency way with their online tracking system and this created much more confidence by using their services .

We heard CN will merge services with KCS and that certainly helps to grow the economy in between Canada and USA and this will help us to use their Atlantic services to ship our Maple Logs rather than using trucks from Halifax, NS to Chicago / Gulf area and this can reduce the carbon dioxide pollution in air and helps our good environment

Sharp Base Cold Storage supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will

effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Sharp Base Cold Storage unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Sharp Base Cold Storage also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of Maple logs from Montreal to Gulf Areas which we will truck from NS to Montreal for shipping in CN services
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Sharp Base Cold Storage is 100% confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Ron Law- President
Sharp Base Cold Storage
Sharp Base Shipping And Transport (Canada) Ltd.



May 3, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Side Group Rail is a transload company formed in its early days to fulfill a need by CN to service a single customer. Since that time, the company's client list has grown and diversified as have operations – to six separate multi user facilities moving a multitude of products from frock and sand, grains and fertilizers, glycols and wind turbines. Side Group has grown hand in hand with CN Rail.

Side Group Rail unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Side Group Rail also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Side Group Rail is proud of our 24 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a

period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in blue ink that reads "Rhonda Side". The signature is written in a cursive style.

Side Group Rail
Rhonda Side

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CNR's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Sky Eye Measurement Inc. is an energy transfer solutions company. We design, build and manufacture transloading equipment for the safe transfer of energy. A large portion of our equipment is designed to facilitate the transfer of hydrocarbons from rail to truck or truck to rail across North America. Benefitting from our longstanding relationship with CNR, our transloading equipment plays a pivotal role in transporting energy by rail across North America.

Sky Eye Measurement Inc. unequivocally supports approval of CNR's voting trust. We believe CNR's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CNR or CP.

To ensure fair and transparent review of CNR's voting trust, Sky Eye Measurement Inc. supports CNR's request that the STB review CNR's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Sky Eye Measurement Inc. is proud of our nine-year relationship with CNR and appreciate their outreach to us since April 20 regarding the proposed KCS-CNR combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CNR has demonstrated since the inception of our relationship. We look forward



to seeing CNR's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to be "R. Hansen", written over a horizontal line.

Richard Hansen, President
Sky Eye Measurement Inc.



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Since 2019, Solugaz Inc is partner with CN for propane gas transportation across the Canada and the USA for delivery at Saint-Augustin-de-Desmaures plant in Québec province. This agreement is based on winning relationship for both parts.

Solugaz Inc unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Solugaz Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Solugaz Inc is proud of our 2 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in blue ink, appearing to read "Sébastien Gauthier", with a long horizontal line extending to the left.

Sébastien Gauthier
CFO of Solugaz Inc

cc: Parties of Record

STANDARD DISTRIBUTION CO.

EST. 1936

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Standard Distribution Co.] is a Third-Party Logistics (3PL) company based in Cedar Falls, Iowa. We've been a partner of the CN since 2015 when we opened a box car transloading facility. Since then, the CN has played a critical role in developing our rail business.

Standard Distribution Co. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Standard Distribution Co. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Standard Distribution Co. is proud of our six year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Andrew Poe
Standard Distribution Co.

Cc: Parties of Record



SunCoke Energy[®]

SunCoke Energy, Inc.

Mike Hardesty
Sr. VP. BD, Commercial Ops, Terminals
1011 Warrenville Rd.
Lisle IL 60532
Phone: 630 824 1955

May 3, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

SunCoke Energy is the parent company of Raven Energy a/k/a Convent Marine Terminal "CMT". CMT has a long and successful relationship with Canadian National Railroad. CN is has been and continues to be a commercially reasonable, innovative and key partner of CMT. As an example, CN and CMT have partnered to export in excess of 40 millions of tons of coal, iron ore pellets and petroleum coke products.

To ensure fair and transparent review of CN's proposed acquisition SunCoke and CMT supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

SunCoke and CMT are pleased with of our long relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

P. Michael Hardesty
Sr. Vice President—Commercial, Logistics and International Operations

cc: Parties of Record



Suite 900, 222 – 3rd Ave. S.W

Calgary AB, T2P 0B4

Tel 587-475-0210

Confidential Fax 587-475-0211

www.tidewatermidstream.com

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown

Tidewater Midstream and Infrastructure Ltd unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust Tidewater Midstream and Infrastructure Ltd also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Tidewater Midstream and Infrastructure Ltd is proud of our 6 plus year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Joel Macleod".

Joel Macleod
CEO



CC: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Transbordement St-Hyacinthe has forged an enviable reputation over the years regarding all the logistics activities meeting its clients' needs. Whether in storage, transshipment, bagging, milling or containerization, we offer superior quality service at all times, meeting HACCP criteria, a program for which we have been accredited since 2009. Our 225-car private railway capacity and our accreditation to receive or ship 100 cars make Transbordement St-Hyacinthe a major player in rail transportation in Canada.

Transbordement St-Hyacinthe supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The project from CN would increase our potential 100 cars unit business coming from the US and will put Transbordement St-Hyacinthe even more competitive for the transshipment market in Quebec.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

Transbordement St-Hyacinthe
7650 Avenue Pion
Saint-Hyacinthe, QC, J2R 1R9



Transbordement St-Hyacinthe is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Transbordement St-Hyacinthe unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Transbordement St-Hyacinthe also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Sincerely,

Jonathan Aubut
Corporate Development Manager

A handwritten signature in black ink, appearing to read 'JAUBUT', written over a light blue horizontal line.

cc: Parties of Record



25 Rue Rolland Massé
Val d'Or, Québec J9P 0E3
Téléphone : 819-874-6476
Fax : 819 824-5660

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Transrail FN 27 inc. has been working with CN's team of professionals for several years. We have jointly carried out several large-scale projects and will continue to expand with the help of a strategic partner such as CN. We are very pleased to be working with a company of this size and believe that the addition of KCS will open up business opportunities for us in North America.

Transrail FN 27 Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Transrail FN 27 inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Transrail FN 27 inc. is proud of our 5 years' relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Benjamin Alexandre
Operations manager



April 23, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Traxxside Logistics Inc. is a bulk transloading company that handles bulk feed and food grade agricultural, chemical, and industrial products from throughout North America. CN's model of scheduled, precision rail service provides Traxxside and our customers the visibility and reliability we need to manage our supply chains efficiently and use rail to the best extent possible. Over time, CN continuously has added value to their service by enhancing shipping tools and adding new logistics services.

Traxxside Logistics Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Traxxside Logistics Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Traxxside Logistics Inc. is proud of our 21-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Warne", written over a horizontal line.

David K. Warne
General Manager

cc: Parties of Record



3030 Orlando Drive, Mississauga, ON, L4V 1S8
Tel No. (905) 673-9300 Fax No. (905) 673-9493
Toll Free Phone (800) 793-5255
www.triumph.ca

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Triumph Express is integrated logistics provider who utilizes CN network to service our clients distribution needs.

Triumph Express unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust Triumph Express also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Triumph Express is proud of our 5 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Eddie Rei

Eddie Rei
President

cc: Parties of Record

Don't just succeed... Triumph!

CANADIAN /

Verplank Dock Co.

P.O. Box 8 Ferrysburg, MI 49409 Phone (616)842-1448 EIN 38-2478808

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Since 1999, Verplank has been a supply chain provider to the US infrastructure. Our multi modal services move millions of tons of limestone and other dry bulk materials such as salt and sand. These commodities are the foundation of American industry, infrastructure, and power. Verplank's relationship with CN is strong and we have integrated them into our transportation planning and multimodal services within the Upper Midwest. Over the many years of our relationship Verplank has relied on CN for superior service which exceeds our expectations whether directly or through our aggregate providers. CN's service commitment is a standard that we compare others to. Their focus on understanding our business and transportation requirements is why we are a success with our supply chain requirements.

Verplank unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Verplank also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Verplank is proud of our 10 plus year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Nathan Gates

President and COO



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

VIP Rail ULC is terminal industrial park that serves customers in the Chemical Valley of Sarnia Ontario. We provide last mile and first mile logistic solutions for customers that include transloading, warehousing, storage in transit and switching. CN serves our facility and ships products east/west and south as far as Texas. We look forward to the day our customer reach will extend as far as Mexico.

VIP Rail ULC unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

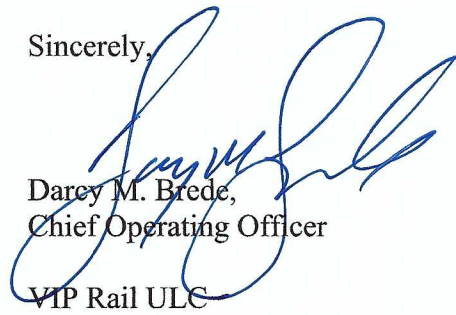
To ensure fair and transparent review of CN's voting trust, VIP Rail ULC, also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

VIP RAIL ULC is proud of our 16 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated

300 Kenny Street, P.O. Box 411, Sarnia, Ontario N7T 7J2
P: 519-383-7200 F: 519-383-7800
www.viprail.com * office@viprail.com

since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Darcy M. Brede,
Chief Operating Officer
VIP Rail ULC

300 Kenny Street, P.O. Box 411, Sarnia, Ontario N7T 7J2
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Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Windsor Transload Limited operates a transload facility in Windsor, Ontario across the border from Detroit. Our business is primarily focused on facilitating the movement of product between Canada and the United States. Today, this generally means unloading railcars originating on CN Rail and trucking to American customers in the US Mid- West.

We support approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure a fair and transparent review of CN's voting trust, we also support CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Windsor Transload is proud of our strategic partnership with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Tom Pogue
President & CEO

April 30, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Wolverine Terminals ULC is a Calgary, Alberta-based company focused on the safe and efficient development of energy related marine terminals at key ports in Canada and the U.S. As a Canadian subsidiary of Wexford Capital LP and Gulfport Energy Corporation, Wolverine's experienced team has resources and a strong track record of building and operating safe, environmentally responsible and successful energy service businesses. Wolverine is in the final investment phase of a marine terminal project in Prince Rupert, British Columbia. This project is expected to receive FID in the coming weeks and is scheduled to be online in January 2023. Wolverine has entered into long term agreements with CN to service this project and although KCS does not service this region, our experience leads us to believe a merger of this nature will have a positive impact on the overall Port of Prince Rupert leading to increased business for Wolverine.

Wolverine unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Wolverine also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Wolverine is proud of our 8 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Serge Bisson
President – Wolverine Terminals ULC

cc: Parties of Record