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FULLERTON FARMERS ELEVATOR
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FULLERTON, ND 58441

April 29, 2021

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ATTENTION: Surface Transportation Board

RE: STB Finance Docket No. 36500
CP-KCS Potential Combination

Fullerton Farmers Elevator hereby files this letter to express its opposition to the bid by CN to acquire KCS and re-iterate its support for the CP-KCS combination.

As expressed in our initial letter to the Board dated March 31, 2021, Fullerton Farmers Elevator supports swift approval of the CP-KCS combination because of the significant benefits the combination would bring, including expanded markets serviced by CP and strengthened competition against the other, larger rail carriers and trucks that serve our members' markets.

The economy in the US Upper Plains depends on grain production, and 80% of the grain leaving the region moves by railroad. At present, our CP-served grain handling facility in this area is limited by its destination access. This puts our CP-served elevator at a disadvantage because it lacks the same market access to destinations that BNSF-served competing facilities have on a single line haul. For example, BNSF-served facilities have access to markets in Texas and the Gulf region but our CP-served facility is simply not competitive in shipping to these markets as it must interline with other railroads to reach these destinations, which increases costs and reduces efficiency. A CP-KCS combination would place us on a more even playing field and greatly expand access to growing markets across the United States, Mexico, Canada, and even internationally. The bid by CN jeopardizes this access and the once-in-a-lifetime opportunity to level the field and grow businesses.

In addition, a CPKC network would strengthen competition against other rail carriers and trucks that serve our markets. We expect a combined CPKC network to offer seamless, single-line service that will improve our transportation options and provide a better alternative to the options that already exist. A CN-KCS combination would do nothing to benefit Fullerton Farmers Elevator and our US Upper Plains grain shipping facilities, but would instead decrease competition overall.

Respectfully submitted,

A handwritten signature in black ink that reads "Andrew J. Hager Jr." The signature is written in a cursive, flowing style.

Andrew J Hager, Jr.
General Manager
CC: All Parties of Record