

DUBO International Logistics Inc

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Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

ENTERED
Office of Proceedings
April 22, 2021
Part of
Public Record

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

DUBO International Logistics Inc is a customer of TransX Group of Companies since March 2021. François DuPlessis, one of the owners of DUBO Intl was a TransX employee from 1998 – 2005 and 2018 – Jan2021. TransX has been a great business partner.

DUBO International Logistics Inc supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

DUBO International Logistics Inc. is a freight forwarder that uses all types of transportations in Canada and in the USA whether it's ROAD, INTERMODAL, AIR or MARITIME.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of Vortex Coatings, St-Jean Packaging from Canada to the USA, from USA to Canada and USA to USA.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

DUBO International Logistics Inc is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to read 'F. DuPlessis', followed by a long horizontal flourish.

François DuPlessis
Co-Owner
DUBO International Logistics Inc

cc: Parties of Record