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I would like to apply for the RSACT positions that are currently open and would appreciate your consideration.

I have attached a basic outline of my career and positions within the Rail Industry. Rather than go into specifics and depth here we can easily discuss via conference call, should you desire.

You will notice my career has been vast having worked within the industry in both Union positions while in High School and College to operating and holding responsibilities in small and large Corporations. I have also included my board seats that I have held within the industry.

Please drop me a note should you want to have a conversation or if I can add clarity.

Sincerely,

Al Smith

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Career Experience**GATX Corporation**

January 2012 – February 2020

Vice President & Group Executive – Locomotive Group

Responsible for the management of a lease fleet of over 700 EMD locomotives.

August 2007 – January 2012

Vice President & General Manager – Locomotive Group

Managed the Administration as well as Sales & Marketing functions.

December 1998 – August 2007

Vice President Sales & Marketing

Responsible for the customer relationships as well as the commercial relationship between GATX and the Electro Motive Division of General Motors our 50/50 joint venture called Locomotive Leasing Partners.

Canadian National Railway

July 1998 – December 1998

Assistant Chief of Transportation

Responsible for the management of the North American Network Operations Center, Locomotive Control, Car Management, Unit Train Operations, Dimensional Load Movement, Short Range Operations Planning.

July 1997 – July 1998

General Manager Network Operations

Was a member of E. Hunter Harrison's initial Precision Scheduled Railroad ("PSR") team.

Daily 24/7 management of the North American Network Operations Center.

Emons Transportation Group

June 1981 – July 1997

President & Chief Operating Officer

Directed the Transportation, Maintenance of Way, Maintenance of Equipment and Sales & Marketing departments of the company.

Also lead the acquisition team for the Corporation. We made nine railroad and related acquisitions between 1983 and 1995.

Operating Subsidiaries: Maryland & Pennsylvania RR, York Terminal Rwy, West Virginia Northern RR, YorkRail, Emons Bulk Logistics (JV with CSX Transportation), St Lawrence & Atlantic RR, Emons Warehouse Company, Lewiston Auburn Rwy, Norway Branch RR, Berlin Mills RR, East Penn Rwy and Maine Intermodal Transportation Co. (J/V with Canadian National Rwy)

Virginia & Maryland Railroad Co.

February 1980 – June 1981

General Manager

Directed the Transportation function including the 31-mile car ferry service between Little Creek and Cape Charles, VA. In addition, the Maintenance of Way and Maintenance of Equipment departments.

Delaware & Hudson Railway

September 1979 – February 1980

Director of Transportation – Extended Lines

Oversee the train operations of D&H trackage rights between Wilkes Barre, PA and Newark, NJ/Philadelphia, PA. In addition, Sunbury, PA and Enola, PA/Alexandria, VA.

Member of the startup team that initiated the train service over ConRail and the RF&P from Rockville, PA to Potomac Yard in Alexandria, VA.

Consolidated Rail Corporation (ConRail)

July 1978 - September 1979

Terminal Superintendent

Allentown, PA

24/7 Management of the Allentown Consolidated Terminal which was made up of ConRail predecessors Lehigh Valley RR, Reading RR, Central Railroad of New Jersey, Lehigh & New England RR and Penn Central.

Member of the construction management team for the reconfiguration and new construction of the former Lehigh Valley and Reading Hump Yards at Allentown, PA.

June 1977 – July 1978

Trainmaster

Detroit and Trenton, MI

Jan 1977 – June 1977

Management Trainee

Philadelphia, Syracuse, Boston, Indianapolis and Detroit.

Chicago, Milwaukee, St. Paul & Pacific Railroad Co.

May 1971 – December 1976

Various Maintenance of Way and Transportation positions at Iron Mountain, MI., Savanna, IL., St Paul, MN., Cedar Rapids, IA, Ontonagon, MI.

Board of Directors Seats

March 2014 – November 2016

Providence & Worcester Rwy Company

September 1997 – December 1998

Belt Railway of Chicago

January 1993 – May 2002

Emons Transportation Group, Inc.

July 1988 – September 1998

Eastern General Managers Association

May 1985 – July 1997

American Shortline Railroad Association

Education

1972 – 1976

Central Michigan University

Bachelor of Science – Business Administration & Economics